



CITATION: ASSESSMENT OF FINE AND ORDER OF ABATEMENT

To: Training the Street, Inc., Owner
Training the Street
275 Madison Avenue
12th Floor, Suite 1201
New York, NY 10016

INSTITUTION CODE: Unapproved

CITATION NUMBER: 1819125

CITATION ISSUANCE/SERVICE DATE: February 21, 2019

DUE DATE: March 23, 2019

FINE AMOUNT: \$50,000.00

ORDER OF ABATEMENT INCLUDED: Yes

Christina Villanueva issues this Citation: Assessment of Fine and Order of Abatement (Citation) in her official capacity as Discipline Manager for the Bureau for Private Postsecondary Education (Bureau) of the California Department of Consumer Affairs.

CITATION

A Citation is hereby issued to Training the Street, Inc., Owner of Training the Street (Institution) located at 275 Madison Avenue, 12th Floor, Suite 1201, New York, NY 10016 pursuant to Business and Professions Code section 125.9 and 149; California Education Code (CEC) section 94944; and Title 5 of the California Code of Regulations (5, CCR) section 75020 for the violation(s) described below.

BACKGROUND

On February 15, 2018, the Bureau received a complaint alleging that the Institution is operating an unapproved private postsecondary educational institution in San Francisco and Los Angeles, California, and is charging in excess of \$2500 for a course.

On July 10, 2018, through the course of the investigation Bureau staff found evidence that the Institution offered its Core Comprehensive: Financial Modeling & Corp Valuation course in San Francisco from May 7, 2018 through May 11, 2018 at 655 Montgomery Street, Suite 400, San Francisco, CA 94111 and charged tuition of \$5,000. Bureau Staff also found that the Core Comprehensive: Financial Modeling & Corp Valuation was offered again in San Francisco from August 20, 2018 through August 24, 2018, and from September 24, 2018 through September 28, 2018 and charged \$5500 for the early bird registration, or \$6500 for regular registration. Bureau staff reviewed the Institution's website, www.trainingthestreet.com, and determined the following: the Core Comprehensive: Financial Modeling & Corp Valuation course, offered in San Francisco, CA, has a tuition of \$5500 - \$6500 and exceeds the \$2500 cap as allowed by CEC 94874(f).

On July 10, 2018, Bureau staff researched the Bureau's in-house database, Schools Automated Information Link (SAIL) and found that the Institution had not applied for a Verification of Exemption, or for an Approval to Operate, with the Bureau

On July 10, 2018, Bureau staff searched the California Secretary of State website at <https://businesssearch.sos.ca.gov/> and determined that the Institution is registered as a California corporation.

VIOLATION(S)

#	Below you will find the California Education Code (CEC) and/or Title 5 of the California Code of Regulations (5, CCR code) section(s) of law you are charged with violating.
1.	<p><u>Violation:</u></p> <p>CEC Section 94886. Approval to Operate Required <i>"Except as exempted in Article 4 (commencing with Section 94874) or in compliance with the transition provisions in Article 2 (commencing with Section 94802), a person shall not open, conduct, or do business as a private postsecondary educational institution in this state without obtaining an approval to operate under this chapter."</i></p> <p>CEC Section 94817.5. Approved to Operate or Approved <i>"Approved to operate" or "approved" means that an institution has received authorization pursuant to this chapter to offer to the public and to provide postsecondary educational programs."</i></p> <p>CEC Section 94868. To Offer to the Public <i>"To offer to the public" means to advertise, publicize, solicit, or recruit."</i></p> <p>CEC Section 94869. To Operate <i>"To operate" means to establish, keep, or maintain any facility or location in this state where, or from which, or through which, postsecondary educational programs are provided."</i></p> <p>Since approximately February of 2018, the Institution has been operating in California as a private postsecondary institution without Bureau approval. The Institution is charging in excess of \$2500 which is the maximum tuition allowable for a California institution to charge while remaining exempt from Bureau oversight.</p> <p>The Institution is in violation of CEC section 94886, Approval to Operate Required.</p> <p><u>Order of Abatement:</u> The Bureau orders that the Institution cease to operate as a private postsecondary educational institution. The Institution must discontinue recruiting or enrolling students and cease all instructional services and advertising in any form or type of media, including the http://coursehorse.com and www.trainingthestreet.com, and any other websites not identified here that are associated with the Institution, until such time as an approval to operate is obtained from the Bureau. The Institution must disconnect all telephone service numbers including but not limited to (800) 887-1320 that are associated with the Institution until such time as an approval to operate</p>

is obtained from the Bureau. To comply with the Order of Abatement the Institution must submit a school closure plan to the Bureau pursuant to California Education Code section 94926. The Institution must provide a roster of each student currently enrolled at the Institution. The roster must include the names of the students, their contact information (including phone number, email address, and physical address), the programs in which they are enrolled, the amount paid for the programs.

Assessment of Fine

The fine for this violation is \$50,000.00

TOTAL ADMINISTRATIVE FINE DUE: \$50,000.00

ASSESSMENT OF A FINE

In accordance with CEC section 94944; and 5, CCR section 75020(b), the Bureau hereby orders this assessment of a fine in the amount of **\$50,000.00** for the violations described above. **Payment must be made, to the Bureau, within 30 days from the date of service of the Citation.**

COMPLIANCE WITH ORDER OF ABATEMENT

In accordance with the provisions of 5, CCR section 75020 (b) the Bureau hereby issues the order(s) of abatement described above. In accordance with Business and Professions Code Section 149, the Bureau may disconnect any telephone service numbers used by an unapproved Institution. **Evidence of compliance with the order(s) of abatement must be submitted, to the Bureau, within 30 days from the date of service of the Citation.**

APPEAL OF CITATION

You have the right to contest this Citation through an informal conference with the Bureau; and/or through an administrative hearing in accordance with Chapter 5 (Commencing with Section 11500) of Part 1 of Division 3 of Title 2 of the Government Code.

If you wish to contest this Citation, you must submit the 'Notice of Appeal of Citation – Request for Informal Conference and/or Administrative Hearing' form (enclosed) within 30 days from the date of service of the Citation. *If you do not request an informal conference and/or an administrative hearing within 30 days from the service of the Citation, you will not be able to request one at a later time.*

Unless a written request for an informal conference and/or an administrative hearing is signed by you and delivered to the Bureau by **March 23, 2019**, you will be deemed to have waived or forfeited your right to appeal this matter.

EFFECTIVE DATE OF CITATION

If you do not request an informal conference and/or an administrative hearing, this Citation shall become effective on **February 21, 2019**. Payment of the administrative fine and evidence of compliance with the order(s) of abatement shall be due by **March 23, 2019**. Your payment of the administrative fine shall not constitute an admission of the violation(s) charged.

If a hearing is requested, you will not be required to comply with this Citation until 30 days after a final order is entered against you.

Payment of the administrative fine and/or written request for appeal must be mailed to:

Gurinder Sandhu, Discipline Citation Program
Bureau for Private Postsecondary Education
2535 Capitol Oaks Drive, Suite 400
Sacramento, CA 95833

Failure for an applicant or institution to abate the violation(s) listed above or to pay the administrative fine within the time allowed may result in denial of an application for an approval or renewal to operate; disciplinary action, and/or collection action. The Bureau will promptly take all appropriate action to enforce this Citation and recover the civil penalties prescribed therein or found to be due after a hearing.

CONTACT INFORMATION

If you have any questions regarding this Citation, or desire further information, please contact Gurinder Sandhu, Citation Analyst, at 916-431-6940 or Gurinder.Sandhu@dca.ca.gov.

CX
Christina Villanueva
Discipline Manager

2/21/19
Date

Enclosures

- Applicable Laws Violated
- Statement of Rights: Appeal Process Information Sheet
- Notice of Appeal of Citation: Request for Informal Conference and/or Administrative Hearing
- Payment of Fine - Waiver of Appeal
- Declaration of Service by Certified and First-Class Mail