



NOTICE TO COMPLY

CU-67368469-0625

Institution Name:	Med Sales Institute, LLC	Institution Telephone:	720-408-5269
Institution Code:	67368469	Administrator Name:	Scott Schwartz
Street Address:	4350 Executive Drive, Suite 120 San Diego, CA 92121	Inspection Date:	06/03/2025

The Bureau for Private Postsecondary Education (Bureau) issues this Notice to Comply pursuant to California Education Code (CEC) section 94935 and Title 5 of the California Code of Regulations (5 CCR) section 75010.

California Private Postsecondary Education Act: https://www.bppe.ca.gov/lawsregs/ppe_act.pdf
Title 5 of the California Code of Regulations: <https://www.bppe.ca.gov/lawsregs/regs.pdf>

Violation	Code Section Violated	Description of the violation and required correction.
1	CEC § 94909 (a)(3)(D))	<p>Violation Description: The institution's catalog failed to include the following information, verbatim:</p> <p>"The Office of Student Assistance and Relief is available to support prospective students, current students, or past students of private postsecondary educational institutions in making informed decisions, understanding their rights, and navigating available services and relief options. The office may be reached by calling 888-370-7589 or by visiting www.bppe.ca.gov."</p> <p>Correction: Update the catalog to include the information listed above, verbatim. Provide proof of the updated catalog to confirm compliance with CEC § 94909 (a)(3)(D)).</p>


Violation	Code Section Violated	Description of the violation and required correction.
2	5, CCR § 71810 (b)(7)	<p>Violation Description: The institution's catalog failed to include its policies and procedures for the award of credit for prior experiential learning, including assessment policies and procedures, provisions for appeal, and all charges that a student may be required to pay.</p> <p>Correction: Update the catalog to include the institution's policies and procedures for the award of credit for prior experiential learning, including assessment policies and procedures, provisions for appeal, and all charges that a student may be required to pay. Provide proof of the updated catalog to confirm compliance with 5, CCR § 71810 (b)(7).</p>
3	5 CCR § 71810 (b)(13)(B)	<p>Violation Description: Page 33 of the institution's catalog indicates the following:</p> <p>"The availability of housing located reasonably near the institution's facilities and an estimation of the approximate cost or range of cost of the housing are available on our website."</p> <p>Correction: Update the catalog to indicate the availability of housing located reasonably near the institution's facilities and an estimation of the approximate cost or range of cost of the housing. Provide proof of the updated catalog to confirm compliance with 5 CCR § 71810 (b)(13)(B).</p>
4	CEC § 94913 (2)(4)(5)	<p>Violation Description: The institution's website, https://medsalesinstitute.com/ failed to include the following conspicuous links:</p> <ul style="list-style-type: none"> • (2) A School Performance Fact Sheet for each educational program offered by the institution. (2022 – 2023). • (4) A link to the bureau's Internet Web Site. https://bppe.ca.gov/ • (5) The institution's most recent annual report submitted to the bureau. (2023). <p>Correction: Update the institution's website to include the links listed above conspicuously. Provide a link to the updated website to confirm compliance with CEC § 94913 (1)(2)(4)(5).</p>

Pursuant to 5 CCR section 75010(d), the Institution may do either of the following:

- (1) Within 30 days from the date of the inspection, sign and return the notice to comply, declaring under penalty of perjury that the violation was corrected and describing how compliance was achieved; or
- (2) Within 30 days from the date of the inspection, file with the Bureau a written notice of disagreement, specifying the minor violations described in the notice to comply with which the person approved to operate the institution disagrees, and appealing it by requesting an informal office conference. If a written notice of disagreement is not timely filed with the Bureau, the right to appeal is deemed to have been waived.

Pursuant to CEC section 94935(h), failure to comply with the notice to comply will result in the Bureau taking appropriate administrative enforcement action.

The Notice to Comply was given to the Institution's owner, person in control, chief academic officer, chief executive officer, chief operating officer, institution director, or any person delegated by any of the aforementioned persons to facilitate the inspection or accept such notice as set forth below.

Notice To Comply Given To Name & Title:	Scott Schwartz Education Director
Bureau Compliance Analyst Name:	Byron Bond
Bureau Compliance Analyst Signature:	

NOTICE TO COMPLY DECLARATION

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I declare under penalty of perjury that each violation identified in this Notice to Comply has been corrected and attached with this declaration is evidence to support the correction of each violation identified.

Signature

Date

Print Name and Title