

13315 W. Washington Blvd. Los Angeles CA 90066 Tel. (310) 577-3000 yosan.edu

SCHOOL PERFORMANCE FACT SHEET CALENDAR YEARS 2018 & 2019

Master of Acupuncture and Traditional Chinese Medicine (MATCM) Program Length: 4 years

On-Time Completion Rates (Graduation Rates)

| Calendar Year | Number of Students Who Began the Program | Students Available for Graduation | Number of On-Time Graduates | On-Time Completion Rate |
|------------------|--|---|-----------------------------------|----------------------------|
| 2019 | 23 | 23 | I | 4% |
| 2018 | 46 | 46 | 14 | 30% |

| Student's Initials: | Date: | | _ |
|---------------------|----------------------------|--------------------|---------------------------|
| Initial only after | you have had sufficient ti | me to read and und | lerstand the information. |

Students Completing Within 150% of the Published Program Length

| Calendar Year | Number of Students Who Began the Program | Students Available for Graduation | I50% Graduates | I 50% Completion Rate |
|------------------|--|---|-------------------|--------------------------|
| 2019 | 23 | 23 | 11 | 48% |
| 2018 | 46 | 46 | 17 | 37% |
| 2017 | 56 | 56 | 23 | 41% |
| 2016 | 61 | 61 | 27 | 44% |

| Student's I | nitials: | | Date: | | | | |
|--------------|----------|----------------|------------------|------------|------------|-----------------|----|
| Initial only | after y | ou have had su | fficient time to | o read and | understand | the information | ٦. |



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Master of Acupuncture and Traditional Chinese Medicine (MATCM) Program Length: 4 years

Job Placement Rates (includes data for the two calendar years prior to reporting)

| Calendar Year | Number of Students Who Began Program | Number of Graduates | Graduates Available for Employment | Graduates Employed in the Field | Placement Rate % Employed in the Field |
|------------------|---|------------------------|--|---------------------------------------|--|
| 2019 | 23 | П | П | 4 | 36% |
| 2018 | 46 | 15 | 15 | 12 | 80% |

You may obtain from the institution a list of the employment positions determined to be in the field for which a student received education and training from the Office of the Registrar (registrar@yosan.edu)

Gainfully Employed Categories 29-119901

Part-Time vs. Full-Time Employment

| Calendar Year | Graduate Employed in the Field 20-29 Hours Per Week | Graduates Employed in the Field at Least 30 Hours Per Week | |
|---------------|--|--|----|
| 2019 | 4 | 0 | 4 |
| 2018 | 2 | 10 | 12 |

Single Position vs. Concurrent Aggregated Position

| Calendar Year | Graduates Employed in the Field in a Single Position | Graduates Employed in the Field in Concurrent Aggregated Positions | Total Graduates Employed in the Field |
|---------------|--|--|---------------------------------------|
| 2019 | I | 3 | 4 |
| 2018 | 7 | 5 | 12 |



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Master of Acupuncture and Traditional Chinese Medicine (MATCM) Program Length: 4 years

Self-Employed / Freelance Positions

| Calendar Year | Graduates Employed who are Self- Employed or Working Freelance | Total Graduates Employed in the Field |
|---------------|---|---------------------------------------|
| 2019 | 3 | 4 |
| 2018 | 6 | 12 |

Institutional Employment

| Calendar Year | Graduates Employed in the Field who are | Total Graduates | |
|---------------|--|-----------------------|--|
| | Employed by the Institution, an Employer | Employed in the Field | |
| | Owned by the Institution, or an Employer | | |
| 2019 | 0 | 4 | |
| 2018 | 3 | 12 | |

| Student's Initials: | Date: | |
|----------------------------|--|--|
| Initial only after you hav | ve had sufficient time to read and understand the information. | |
| This program may result in | freelance or self-employment. | |
| The work available to | graduates of this program is usually for freelance or self-employment. | |

- The work available to graduates of this program is usually for freelance or self-employment.
- This type of work may not be consistent.
- The period of employment can range from one day to weeks to several months.
- Hours worked in a day or week may be more or less than the traditional 8 hour work day or 40 hour work week.
- You can expect to spend unpaid time expanding your networks, advertising, promoting your services, or honing your skills.
- Once graduates begin to work freelance or are self-employed, they will be asked to provide documentation that they are employed as such so that they may be counted as placed for our job placement records.
- Students initialing this disclosure understand that either a majority or all of this school's graduates are employed in this manner and understand what comprises this work style.

| Student's Initials: | Date: |
|---------------------------------|---|
| Only initial after you have had | sufficient time to read and understand the information. |



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Master of Acupuncture and Traditional Chinese Medicine (MATCM) Program Length: 4 years

License Examination Passage Rates

| First Available Exam Date | Date Exam Results Announced | Number of Graduates in Calendar Year | Number of Graduates Taking Exam | Number Who Passed Exam | Number Who Failed Exam | Passage Rate |
|------------------------------------|-----------------------------------|---|--|------------------------------|------------------------------|-----------------|
| 7/1/2019 - 12/31/2019 | 6/2020 | 5 | 5 | 5 | 0 | 100% |
| 10/1/2018 - 6/30/2019 | 1/2020 | 10 | 10 | 9 | I | 90% |
| 4/2018 | 7/2019 | 13 | 13 | 10 | 3 | 77% |

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from 0 graduates.

| Student's Initials: | Date: | | | |
|---------------------|-------------------------|------------------|--------------|-----------------|
| Initial only after | you have had sufficient | time to read and | understand t | he information. |

Salary and Wage Information (includes data for the two calendar years prior to reporting)

Annual salary and wages reported for graduates employed in the field.

| Calendar Years | Graduates Available for Employment | Graduates Employed in Field | | 16- 20k | 21- 25k | 26- 30k | 41- 45k | 51- 55k | 61- 65k | 76- 80k | No Salary Information Reported |
|----------------|---------------------------------------|--------------------------------|---|------------|------------|------------|------------|------------|------------|------------|-----------------------------------|
| 2019 | - 11 | 4 | 0 | 0 | I | I | I | 0 | 0 | 0 | I |
| 2018 | 15 | 12 | 0 | 0 | 0 | 0 | I | 2 | I | 0 | 8 |

| A list of sources used to su | ıbstantiate salary discl | osures is available from the Office of the Registrar (<u>registrar@yosan.edu</u>) |
|------------------------------|--------------------------|---|
| Student's Initials: | Date: | |
| Initial only after you have | e had sufficient tim | ne to read and understand the information. |
| | | |



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Master of Acupuncture and Traditional Chinese Medicine (MATCM) Program Length: 4 years

Cost of Educational Program

| Total charges for the program for students completing on time in 2018: \$65,000 | | | | | | |
|---|--|--|--|---|--|--|
| Total charges for the program for students completing on time in 2019: \$65,000 | | | | | | |
| Total charge | es may be higher for students th | nat do not complete on 1 | time. | | | |
| Student's I Initial only | after you have had sufficien | | | ition. | | |
| | <u>Fe</u> | deral Student Loan D | <u>Jebt</u> | | | |
| Calendar Year | Most recent three year cohort default rate, as reported by the United State Department of Education. | The percentage of enrolled students receiving federal student loans to pay for this program. | The average amount of federal student loan debt of graduates who took out federal student loans at this institution. | The percentage of graduates who took out federal student loans to pay for this program. | | |
| 2019 | 3.5% | 55.9% | \$101,953 | 27.4% | | |
| 2018 | 2% | 64% | \$120,139 | 73% | | |
| (CDR). It shoon their fed recent CDR Student's I | tage of students who defaulted ows the percentage of this so deral student loans within the reported by the U.S. Departmentals:Date: | chool's students who we ree years of when the nent of Education. | ere more than 270 days first payment was due | s (9 months) behind e. This is the most | | |



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This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law. Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at 1747 N. Market Blvd, Suite 225, Sacramento, CA 95834, www.bppe.ca.gov, toll-free telephone number (888) 370-7589 or by fax (916) 263-1897.

| Student Name - Print | |
|----------------------|------|
| Student Signature | Date |
| School Official | Date |



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Definitions

- "Number of Students Who Began the Program" means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year and excludes all students who cancelled during the cancellation period.
- "Students Available for Graduation" is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- "Number of On-time Graduates" is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- "On-time Completion Rate" is the number of on-time graduates divided by the number of students available for graduation.
- "150% Graduates" is the number of students who completed the program within 150% of the program length (includes on-time graduates).
- "150% Completion Rate" is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- "Graduates Available for Employment" means the number of graduates minus the number of graduates unavailable for employment.
- "Graduates Unavailable for Employment" means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- "Graduates Employed in the Field" means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.
- "Placement Rate Employed in the Field" is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- "Number of Graduates Taking Exam" is the number of graduates who took the first available exam in the reported calendar year.
- "First Available Exam Date" is the date for the first available exam after a student completed a program.
- "Passage Rate" is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- "Number Who Passed First Available Exam" is the number of graduates who took and passed the first available licensing exam after completing the program.
- "Salary" is as reported by graduate or graduate's employer.
- "No Salary Information Reported" is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



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STUDENT'S RIGHT TO CANCEL

The student has the right to cancel this enrollment agreement and to obtain a refund of charges paid through the fourteenth (14th) calendar day of the trimester. The institution's policy stipulates that the refund shall be 100% if the student submits a completed ADD/DROP or Withdraw Request form which is received by the University Registrar on or within the **first 14 days of the trimester**. Cancelation will be effective based on the last day of class attended, if any. After the fourteenth day of the trimester, the refund is prorated as per the "TUITION REFUND POLICY" section of the MATCM /DAOM Program Academic Catalog and Student Handbook. After completing 75 percent or more of the course, the student will receive no refund. When a drop results in a status of less than half time and the student is a Federal Student Loan recipient, the tuition refund will be returned to lender. When the student is a Federal Student Loan recipient and fully withdraws from school or takes a leave of absence, the tuition refund is calculated in accordance with the United States Department of Education regulations and returned to the lender. If the student has received federal student financial aid funds, the student is entitled to a refund of moneys not paid from federal student financial aid program funds.



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Doctor of Acupuncture and Oriental Medicine (DAOM) Program Length: 2 years

On-Time Completion Rates (Graduation Rates)

| Calendar Year | Number of Students Who Began the Program | Students Available for Graduation | Number of On-Time Graduates | On-Time Completion Rate |
|------------------|--|---|-----------------------------------|----------------------------|
| 2019 | 12 | 12 | 3 | 25% |
| 2018 | 13 | 13 | 6 | 46% |

| Student's | Initials: | | Date: | | | | |
|--------------|-----------|-----------------|------------------|----------|------------|------------------|--|
| Initial only | y after | you have had su | fficient time to | read and | understand | the information. | |

Students Completing Within 150% of the Published Program Length

| Calendar Year | Number of Students Who Began the Program | Students Available for Graduation | I50% Graduates | I 50% Completion Rate |
|------------------|--|---|-------------------|--------------------------|
| 2019 | 12 | 12 | 3 | 25% |
| 2018 | 13 | 13 | 9 | 69% |
| 2017 | 15 | 15 | 8 | 53% |
| 2016 | 23 | 23 | 17 | 73% |

| Student's initials: | Dat | e: | |
|---------------------|------------------------|--------------------|-----------------------------|
| Initial only after | you have had sufficien | t time to read and | understand the information. |



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Doctor of Acupuncture and Oriental Medicine (DAOM) Program Length: 2 years

Job Placement Rates (includes data for the two calendar years prior to reporting)

| Calendar Year | Number of Students Who Began | Number of Graduates | Graduates Available for Employment | Graduates Employed in the Field | Placement Rate % Employed in the Field |
|------------------|------------------------------------|------------------------|--|---------------------------------------|--|
| | Program | | | | |
| 2019 | 12 | 3 | 3 | 3 | 100% |
| 2018 | 13 | 11 | 11 | 8 | 72% |

You may obtain from the institution a list of the employment positions determined to be in the field for which a student received education and training from the Office of the Registrar (registrar @yosan.edu)

Gainfully Employed Categories (includes data for the two calendar years prior to reporting)

Part-Time vs. Full-Time Employment

| Calendar Year | Graduate Employed in the Field 20-29 Hours Per Week | Graduates Employed in the Field at Least 30 Hours Per Week | Total Graduates Employed in the Field |
|---------------|--|--|---------------------------------------|
| 2019 | 2 | I | 3 |
| 2018 | 0 | 8 | 8 |

Single Position vs. Concurrent Aggregated Position

| Calendar Year | Graduates Employed in the Field in a Single Position | Graduates Employed in the Field in Concurrent Aggregated Positions | Total Graduates Employed in the Field |
|---------------|--|--|---------------------------------------|
| 2019 | 3 | 0 | 3 |
| 2018 | | 7 | 8 |



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Self-Employed / Freelance Positions

| Calendar Year | Graduates Employed who are Self- Employed or Working Freelance | Total Graduates Employed in the Field |
|---------------|---|---------------------------------------|
| 2019 | 2 | 3 |
| 2018 | 8 | 8 |

Institutional Employment

| Calendar Year | Graduates Employed in the Field who are Employed by the Institution, an Employer Owned by the Institution, or an Employer who Shares Ownership with the Institution. | Total Graduates Employed in the Field |
|---------------|--|--|
| 2019 | 0 | 3 |
| 2018 | 2 | 8 |

| Student's Init | tials: | Date: |
|-----------------|------------------|--|
| Initial only af | ter you have had | sufficient time to read and understand the information |

This program may result in freelance or self-employment.

- The work available to graduates of this program is usually for freelance or self-employment.
- This type of work may not be consistent.
- The period of employment can range from one day to weeks to several months.
- Hours worked in a day or week may be more or less than the traditional 8 hour work day or 40 hour work week.
- You can expect to spend unpaid time expanding your networks, advertising, promoting your services, or honing your skills.
- Once graduates begin to work freelance or are self-employed, they will be asked to provide documentation that they are employed as such so that they may be counted as placed for our job placement records.
- Students initialing this disclosure understand that either a majority or all of this school's graduates are employed in this manner and understand what comprises this work style.

| Student's Initials: | Date: | |
|--------------------------------|--|--|
| Only initial after you have ha | d sufficient time to read and understand the information | |



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| License Exa | License Examination Passage Rates : N/A | | | | | | | | | | | |
|--|--|--------------------------------|-------------|-------------------|------------|------------|--------------|------------|------------|-----------------|-----------|--------------------------------------|
| The DAOM degree is not a requirement to take California Acupuncture Licensing Exam. | | | | | | | | | | | | |
| Student's In Initial only a Salary and Wa Annual salary | after you | nave h | ad suf | ficient des da | time | to read | <u>calen</u> | dar ye | ars prie | | | |
| Calendar Years | Graduates Available for Employment | Graduates Employed in Field | 60 - 65k | 66- 70k | 71- 75k | 76- 80k | 81- 85k | 86- 90k | 91- 95k | 96- 100 k | >10 0k | No Salary Information Reported |
| 2019 | 3 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 |
| 2018 | 11 | 8 | I | 0 | I | 0 | 0 | 0 | 0 | 0 | I | 5 |
| A list of sources used to substantiate salary disclosures is available from the Office of the Registrar (registrar@yosan.edu) Student's Initials: Date: Initial only after you have had sufficient time to read and understand the information. | | | | | | | | | | | | |
| inclui only ulc | er you m | ave nac | Junic | | | . caa a | iia aii | uci scu | iid tiic | | | • |
| Cost of Educational Program | | | | | | | | | | | | |
| Total charges fo | or the pro | gram foi | stude | nts con | npleting | g on tin | ne in 20 | 19: \$32 | 2,850 | | | |
| Total charges fo | or the pro | gram foi | stude | nts con | npleting | g on tin | ne in 20 | 18: \$32 | 2,850 | | | |
| Total charges may be higher for students that do not complete on time. | | | | | | | | | | | | |
| Student's Initi Initial only aft | | | _Date: | | me to | read a | nd un | dersta | nd the | inforr | nation | |



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Doctor of Acupuncture and Oriental Medicine (DAOM) Program Length: 2 years

Federal Student Loan Debt

| Calendar | Most recent | The percentage of | The average amount of federal | The percentage |
|----------|-------------------|-------------------|--------------------------------|------------------|
| Year | three year | enrolled students | student loan debt of graduates | of graduates who |
| | cohort default | receiving federal | who took out federal student | took out federal |
| | rate, as reported | student loans to | loans at this institution. | student loans to |
| | by the United | pay for this | | pay for this |
| | State | program. | | program. |
| | Department of | | | |
| 2019 | 3.5% | 47% | \$82,596 | 25% |
| 2018 | 2% | 47% | \$34,017 | 22% |

The percentage of students who defaulted on their federal student loans is called the Cohort Default Rate (CDR). It shows the percentage of this school's students who were more than 270 days (9 months) behind on their federal student loans within three years of when the first payment was due. This is the most recent CDR reported by the U.S. Department of Education.

| Student's Init | ials: | Date: |
|------------------|----------------|---|
| Initial only aft | er you have ha | d sufficient time to read and understand the information. |



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| toll-free telephone number (666) 370-7367 or by lax (716) 263-1677. | |
|---|------|
| Student Name - Print | |
| Student Signature | Date |
| School Official | Date |
| | |
| | |
| | |
| | |
| | |
| | |

YO SAN UNIVERSITY

YO SAN UNIVERSITY OF TRADITIONAL CHINESE MEDICINE

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Definitions

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- "Salary" is as reported by graduate or graduate's employer.
- "No Salary Information Reported" is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



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