



ESTHETICS AND  
COSMETOLOGY  
PAUL MITCHELL  
PARTNER SCHOOL PROGRAM

**San Francisco Institute of Esthetics & Cosmetology (SFIEC)**  
 1067 Folsom, San Francisco, CA 94103  
 (415) 355-1735; Fax (415) 355-9734; Website: SFIEC.edu

**School Performance Fact Sheet**  
**Calendar Years 2022 and 2023**  
**Barbering Program - 1000 clock hours**  
*Published November 7, 2024*

<b>On-Time Completion Rates (Graduation Rates)</b>				
<b>Calendar Year</b>	<b>Number of Students Who Began the Program</b>	<b>Students Available for Graduation</b>	<b>Number of On-Time Graduates</b>	<b>On-Time Completion Rate</b>
2022	4	4	1	25%
2023	26	26	4	15.4%

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_  
 Initial only after you have had sufficient time to read and understand the information.

<b>Students Completing Within 150% of the Published Program Length</b>				
<b>Calendar Year</b>	<b>Number of Students Who Began the Program</b>	<b>Students Available for Graduation</b>	<b>150% Graduates</b>	<b>150% Completion Rate</b>
2022	4	4	4	100%
2023	26	26	15	57.7%

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_  
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INSTITUTE  
OF**  
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**Job Placement Rates (includes data for the two calendar years prior to reporting)**

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2022	4	4	4	1	25%
2023	26	15	15	8	53.3%

You may obtain from the school a list of the employment positions determined to be in the field for which a student received education and training. To obtain this list, please ask a school representative or you can review the list in the institution's catalog. <http://sfiec.edu>.

**Gainfully Employed Categories  
(includes data for the two calendar years prior to reporting)**  
**Part-Time Vs. Full-Time Employment**

Calendar Year	Graduate Employed in the Field 20-29 Hours Per Week	Graduate Employed in the Field at Least 30 Hours Per Week	Total Graduates Employed in the Field
2022	0	1	1
2023	1	7	8

**Single Position Vs. Concurrent Aggregated Position**

Calendar Year	Graduate Employed in the Field in a Single Position	Graduate Employed in the Field in Concurrent Aggregated Position	Total Graduates Employed in the Field
2022	1	0	1
2023	7	0	8



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<b>Self - Employed / Freelance Positions</b>		
<b>Calendar Year</b>	<b>Graduate Employed who are Self - Employed or Working Freelance</b>	<b>Total Graduates Employed in the Field</b>
2022	0	1
2023	1	8

<b>Institutional Employment</b>		
<b>Calendar Year</b>	<b>Graduate Employed in the Field who are Employed by the Institution, an Employer Owned by the Institution, or an Employer who Shares Ownership with the Institution</b>	<b>Total Graduates Employed in the Field</b>
2022	0	1
2023	0	8

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_  
**Initial only after you have had sufficient time to read and understand the information.**

This program may result in free-lance or self-employment.

- The work available to graduates of this program is usually for freelance or self-employment
- This type of work may not be consistent.
- The period of employment can range from one day to weeks to several months.
- Hours worked in a day or week may be more or less than the traditional 8 hour work day or 40 hour work week.
- You can expect to spend unpaid time expanding your networks, advertising, promoting your services, or honing your skills.
- Once graduates begin to work freelance or are self-employed, they will be asked to provide documentation that they are employed as such so that they may be counted as placed for our job placement records.
- Students initialing this disclosure understand that either a majority or all of this school's graduates are employed in this manner and understand what comprises this work style.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_  
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<b>License Examination Passage Rates</b> <i>(includes data for the two calendar years prior to reporting)</i>					
<b>Calendar Year</b>	<b>Number of Graduates in Calendar Year</b>	<b>Number of Graduates Taking Exam</b>	<b>Number Who Passed First Available Exam</b>	<b>Number Who Failed First Available Exam</b>	<b>Passage Rate</b>
2022	4	4	2	2	50%
2023	15	12	8	4	66.7%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from 0 graduates.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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**Salary and Wage Information (includes data for the two calendar years prior to reporting)**  
**Annual salary and wages reported for graduates employed in the field.**

Calendar Year	Graduates Available for Employment	Graduates Employed in The Field	\$5,000 - \$10,000	\$10,001 - \$15,000	\$15,001 - \$20,000	\$20,001 - \$25,000	\$25,001 - \$30,000	\$30,001 - \$35,000	\$35,001 - \$40,000
2022	4	1	0	0	0	0	0	0	0
2023	15	8	0	0	0	1	0	0	1

**Salary and Wage Information (includes data for the two calendar years prior to reporting)**  
**Annual salary and wages reported for graduates employed in the field.**

Calendar Year	\$40,001 - \$45,000	\$45,001 - \$50,000	\$50,001 - \$55,000	\$60,001 - \$65,000	\$65,001 - \$70,000	\$75,001 - \$80,000	\$85,001 - \$90,000	\$95,001 - \$100,000	No Salary Information Reported
2022	0	0	0	0	0	0	0	0	1
2023	0	0	0	0	0	0	0	0	6

A list of sources used to substantiate salary disclosures is available from the school. To obtain this list, please ask a school representative.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Initial only after you have had sufficient time to read and understand the information.**

**Cost of Educational Program**

Total charges for the program for students completing on-time in 2022: \$18,997.50. Total charges may be higher for students that do not complete on time.

Total charges for the program for students completing on-time in 2023: \$18,997.50. Total charges may be higher for students that do not complete on time.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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<b>Federal Student Loan Debt</b>				
<b>Calendar Year(s)</b>	<b>Most recent three year cohort default rate, as reported by the United States Department of Education. *</b>	<b>The percentage of enrolled students in 2022/23 receiving federal student loans to pay for this program.</b>	<b>The percentage of graduates in 2022/23 who took out federal student loans to pay for this program.</b>	<b>The average amount of federal student loan debt of 2022/23 graduates who took out federal student loans at this school.</b>
2022	0.0%	0%	0%	\$00.00
2023	0.0%	61.5%	46.7%	\$9,125.43

\* The percentage of students who defaulted on their federal student loans is called the Cohort Default Rate (CDR). It shows the percentage of this school's students who were more than 270 days (9 months) behind on their federal student loans within three years of when the first payment was due. This is the most recent CDR reported by the U.S. Department of Education.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_  
**Initial only after you have had sufficient time to read and understand the information.**

This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the school may be directed to the Bureau for Private Postsecondary Education at: 1747 N. Market Blvd., Suite 225 Sacramento, CA 95834, [www.bppe.ca.gov](http://www.bppe.ca.gov), toll-free telephone: (888) 370-7589 or by fax (916) 263-1897.

Student Name (Print) \_\_\_\_\_

Student Signature \_\_\_\_\_

Date \_\_\_\_\_

School Official Signature \_\_\_\_\_

Date \_\_\_\_\_



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## **Definitions**

- ① **Number of students who began program** means the number of students who began the program who are scheduled to complete the program within 100% of the published program length within the reporting calendar year, and excludes all the students who cancelled during the cancellation period.
- ② **Students available for graduation** is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- ③ **Number of On-Time Graduates** is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- ④ **On-Time Completion Rate** is the number of on-time graduates divided by the number of students available for graduation.
- ⑤ **150% Graduates** is the number of students who completed within 150% of the program length (includes on-time graduates).
- ⑥ **150% Completion Rate** is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- ⑦ **Graduates available for employment** means the number of graduates minus the number of graduates unavailable for employment.
- ⑧ **Graduates unavailable for employment** means the graduate who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- ⑨ **Graduates employed in the field** means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.
- ⑩ **Placement Rate Employed in the Field** is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- ⑪ **Number of Graduates taking the Exam** is the number of graduates who took the first available exam in the reported calendar year.
- ⑫ **First Available Exam Date** is the date for the first available exam after a student completed the program.
- ⑬ **Passage Rate** is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- ⑭ **Number who Passed First Available Exam** is the number of graduates who took and passed the first available licensing exam after completing the program.
- ⑮ **Salary** is as reported by the graduate or graduate's employer.
- ⑯ **No Salary** is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



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## **"STUDENT'S RIGHT TO CANCEL"**

You have the right to withdraw from a course of instruction at any time. If you withdraw from the course of instruction after the period allowed for cancellation of the agreement, which is until the fifth day of class session, or the seventh (7) calendar day after enrollment, whichever is later, the school will remit a refund less a registration fee, if applicable, within 30 days following your withdrawal. You are obligated to pay only for educational services rendered and for unreturned equipment. IF THE AMOUNT YOU HAVE PAID IS MORE THAN THE AMOUNT YOU OWE FOR THE TIME YOU ATTENDED, THEN A REFUND WILL BE MADE WITHIN 30 DAYS OF WITHDRAWAL. IF THE AMOUNT YOU OWE IS MORE THAN THE AMOUNT YOU HAVE ALREADY PAID, THEN YOU WILL HAVE TO MAKE ARRANGEMENTS TO PAY IT. Refund, if any due according to SFIEC Refund and Cancellation policy will be less the registration fee, Student Tuition Recovery Fund fee, used kit items and supplies.

REMEMBER, YOU MUST CANCEL IN WRITING. You do not have the right to cancel by telephoning the school or failing to attend classes. If you have any complaints, questions, or problems that you cannot resolve with the school, write or call the Bureau for Private Postsecondary Education 1747 N. Market Blvd., Suite 225 Sacramento, CA 95834, [www.bppe.ca.gov](http://www.bppe.ca.gov), toll-free telephone: (888) 370-7589 or by fax (916) 263-1897.





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**School Performance Fact Sheet**  
**Calendar Years 2022 and 2023**  
**Cosmetology Program - 1000 clock hours**  
*Published November 7, 2024*

<b>On-Time Completion Rates (Graduation Rates)</b>				
<b>Calendar Year</b>	<b>Number of Students Who Began the Program</b>	<b>Students Available for Graduation</b>	<b>Number of On-Time Graduates</b>	<b>On-Time Completion Rate</b>
2022	6	6	1	16.7%
2023	86	86	20	23.3%

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_  
 Initial only after you have had sufficient time to read and understand the information.

<b>Students Completing Within 150% of the Published Program Length</b>				
<b>Calendar Year</b>	<b>Number of Students Who Began the Program</b>	<b>Students Available for Graduation</b>	<b>150% Graduates</b>	<b>150% Completion Rate</b>
2022	6	6	4	66.7%
2023	86	86	65	75.6%

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_  
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**Job Placement Rates (includes data for the two calendar years prior to reporting)**

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2022	6	4	4	1	25%
2023	86	65	63	34	54%

You may obtain from the school a list of the employment positions determined to be in the field for which a student received education and training. To obtain this list, please ask a school representative or you can review the list in the institution's catalog. <http://sfiec.edu>.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**Gainfully Employed Categories**  
**(includes data for the two calendar years prior to reporting)**  
**Part-Time Vs. Full-Time Employment**

Calendar Year	Graduate Employed in the Field 20-29 Hours Per Week	Graduate Employed in the Field at Least 30 Hours Per Week	Total Graduates Employed in the Field
2022	1	0	1
2023	7	23	34

**Single Position Vs. Concurrent Aggregated Position**

Calendar Year	Graduate Employed in the Field in a Single Position	Graduate Employed in the Field in Concurrent Aggregated Position	Total Graduates Employed in the Field
2022	0	1	1
2023	30	0	34



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<b>Self - Employed / Freelance Positions</b>		
<b>Calendar Year</b>	<b>Graduate Employed who are Self - Employed or Working Freelance</b>	<b>Total Graduates Employed in the Field</b>
2022	0	1
2023	4	34

<b>Institutional Employment</b>		
<b>Calendar Year</b>	<b>Graduate Employed in the Field who are Employed by the Institution, an Employer Owned by the Institution, or an Employer who Shares Ownership with the Institution</b>	<b>Total Graduates Employed in the Field</b>
2022	0	1
2023	0	34

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Initial only after you have had sufficient time to read and understand the information.**

This program may result in free-lance or self-employment.

- The work available to graduates of this program is usually for freelance or self-employment
- This type of work may not be consistent.
- The period of employment can range from one day to weeks to several months.
- Hours worked in a day or week may be more or less than the traditional 8 hour work day or 40 hour work week.
- You can expect to spend unpaid time expanding your networks, advertising, promoting your services, or honing your skills.
- Once graduates begin to work freelance or are self-employed, they will be asked to provide documentation that they are employed as such so that they may be counted as placed for our job placement records.
- Students initialing this disclosure understand that either a majority or all of this school's graduates are employed in this manner and understand what comprises this work style.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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<b>License Examination Passage Rates</b> <i>(includes data for the two calendar years prior to reporting)</i>					
<b>Calendar Year</b>	<b>Number of Graduates in Calendar Year</b>	<b>Number of Graduates Taking Exam</b>	<b>Number Who Passed First Available Exam</b>	<b>Number Who Failed First Available Exam</b>	<b>Passage Rate</b>
2022	4	3	1	2	33.3%
2023	65	57	49	8	86%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from 0 graduates.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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**Salary and Wage Information (includes data for the two calendar years prior to reporting)**  
**Annual salary and wages reported for graduates employed in the field.**

Calendar Year	Graduates Available for Employment	Graduates Employed in The Field	\$5,000 - \$10,000	\$10,001 - \$15,000	\$15,001 - \$20,000	\$20,001 - \$25,000	\$25,001 - \$30,000	\$30,001 - \$35,000	\$35,001 - \$40,000
2022	4	1	0	0	0	0	0	0	0
2023	65	34	0	0	1	1	2	2	2

**Salary and Wage Information (includes data for the two calendar years prior to reporting)**  
**Annual salary and wages reported for graduates employed in the field.**

Calendar Year	\$40,001 - \$45,000	\$45,001 - \$50,000	\$50,001 - \$55,000	\$60,001 - \$65,000	\$65,001 - \$70,000	\$75,001 - \$80,000	\$85,001 - \$90,000	\$95,001 - \$100,000	No Salary Information Reported
2022	0	0	0	0	0	0	0	0	1
2023	2	2	0	0	0	0	0	0	22

A list of sources used to substantiate salary disclosures is available from the school. To obtain this list, please ask a school representative.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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**Cost of Educational Program**

Total charges for the program for students completing on-time in 2022: \$20,902.50. Total charges may be higher for students that do not complete on time.

Total charges for the program for students completing on-time in 2023: \$20,902.50. Total charges may be higher for students that do not complete on time.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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<b>Federal Student Loan Debt</b>				
<b>Calendar Year(s)</b>	<b>Most recent three year cohort default rate, as reported by the United States Department of Education. *</b>	<b>The percentage of enrolled students in 2022/23 receiving federal student loans to pay for this program.</b>	<b>The percentage of graduates in 2022/23 who took out federal student loans to pay for this program.</b>	<b>The average amount of federal student loan debt of 2022/23 graduates who took out federal student loans at this school.</b>
2022	0.0%	66.67%	100%	\$10,441.50
2023	0.0%	56.9%	55.4%	\$ 10,552.14

\* The percentage of students who defaulted on their federal student loans is called the Cohort Default Rate (CDR). It shows the percentage of this school's students who were more than 270 days (9 months) behind on their federal student loans within three years of when the first payment was due. This is the most recent CDR reported by the U.S. Department of Education.

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Student Name (Print) \_\_\_\_\_

Student Signature \_\_\_\_\_

Date \_\_\_\_\_

School Official Signature \_\_\_\_\_

Date \_\_\_\_\_



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## **Definitions**

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- ② **Students available for graduation** is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- ③ **Number of On-Time Graduates** is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- ④ **On-Time Completion Rate** is the number of on-time graduates divided by the number of students available for graduation.
- ⑤ **150% Graduates** is the number of students who completed within 150% of the program length (includes on-time graduates).
- ⑥ **150% Completion Rate** is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- ⑦ **Graduates available for employment** means the number of graduates minus the number of graduates unavailable for employment.
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- ⑨ **Graduates employed in the field** means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.
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- ⑬ **Passage Rate** is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
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- ⑮ **Salary** is as reported by the graduate or graduate's employer.
- ⑯ **No Salary** is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



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## **"STUDENT'S RIGHT TO CANCEL"**

You have the right to withdraw from a course of instruction at any time. If you withdraw from the course of instruction after the period allowed for cancellation of the agreement, which is until the fifth day of class session, or the seventh (7) calendar day after enrollment, whichever is later, the school will remit a refund less a registration fee, if applicable, within 30 days following your withdrawal. You are obligated to pay only for educational services rendered and for unreturned equipment. IF THE AMOUNT YOU HAVE PAID IS MORE THAN THE AMOUNT YOU OWE FOR THE TIME YOU ATTENDED, THEN A REFUND WILL BE MADE WITHIN 30 DAYS OF WITHDRAWAL. IF THE AMOUNT YOU OWE IS MORE THAN THE AMOUNT YOU HAVE ALREADY PAID, THEN YOU WILL HAVE TO MAKE ARRANGEMENTS TO PAY IT. Refund, if any due according to SFIEC Refund and Cancellation policy will be less the registration fee, Student Tuition Recovery Fund fee, used kit items and supplies.

REMEMBER, YOU MUST CANCEL IN WRITING. You do not have the right to cancel by telephoning the school or failing to attend classes. If you have any complaints, questions, or problems that you cannot resolve with the school, write or call the Bureau for Private Postsecondary Education 1747 N. Market Blvd., Suite 225 Sacramento, CA 95834, [www.bppe.ca.gov](http://www.bppe.ca.gov), toll-free telephone: (888) 370-7589 or by fax (916) 263-1897.





ESTHETICS AND  
COSMETOLOGY  
PAUL MITCHELL  
PARTNER SCHOOL PROGRAM

**San Francisco Institute of Esthetics & Cosmetology (SFIEC)**  
1067 Folsom, San Francisco, CA 94103  
(415) 355-1735; Fax (415) 355-9734; Website: SFIEC.edu

## **School Performance Fact Sheet**

**Calendar Years 2022 and 2023**

**Esthetic Program - 600 clock hours**

*Published November 7, 2024*

### **On-Time Completion Rates (Graduation Rates)**

Calendar Year	Number of Students Who Began the Program	Students Available for Graduation	Number of On-Time Graduates	On-Time Completion Rate
2022	113	113	15	13.27%
2023	116	116	41	35.3%

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

### **Students Completing Within 150% of the Published Program Length**

Calendar Year	Number of Students Who Began the Program	Students Available for Graduation	150% Graduates	150% Completion Rate
2022	113	113	98	86.73%
2023	116	116	99	85.3%

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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**SAN FRANCISCO  
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OF**  
**ESTHETICS AND  
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**PAUL MITCHELL**  
**PARTNER SCHOOL PROGRAM**

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**(415) 355-1735; Fax (415) 355-9734; Website: SFIEC.edu**

**Job Placement Rates (includes data for the two calendar years prior to reporting)**

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2022	113	98	98	48	48.98%
2023	116	99	99	41	41.40%

You may obtain from the school a list of the employment positions determined to be in the field for which a student received education and training. To obtain this list, please ask a school representative or you can review the list in the institution's catalog. <http://sfiec.edu>.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**Gainfully Employed Categories  
(includes data for the two calendar years prior to reporting)**

**Part-Time Vs. Full-Time Employment**

Calendar Year	Graduate Employed in the Field 20-29 Hours Per Week	Graduate Employed in the Field at Least 30 Hours Per Week	Total Graduates Employed in the Field
2022	16	32	48
2023	12	23	41

**Single Position Vs. Concurrent Aggregated Position**

Calendar Year	Graduate Employed in the Field in a Single Position	Graduate Employed in the Field in Concurrent Aggregated Position	Total Graduates Employed in the Field
2022	32	0	48
2023	22	0	41



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PARTNER SCHOOL PROGRAM		
Self - Employed / Freelance Positions		
Calendar Year	Graduate Employed who are Self - Employed or Working Freelance	Total Graduates Employed in the Field
2022	16	48
2023	17	41

Institutional Employment		
Calendar Year	Graduate Employed in the Field who are Employed by the Institution, an Employer Owned by the Institution, or an Employer who Shares Ownership with the Institution	Total Graduates Employed in the Field
2022	0	48
2023	2	41

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Initial only after you have had sufficient time to read and understand the information.**

This program may result in free-lance or self-employment.

- The work available to graduates of this program is usually for freelance or self-employment
- This type of work may not be consistent.
- The period of employment can range from one day to weeks to several months.
- Hours worked in a day or week may be more or less than the traditional 8 hour work day or 40 hour work week.
- You can expect to spend unpaid time expanding your networks, advertising, promoting your services, or honing your skills.
- Once graduates begin to work freelance or are self-employed, they will be asked to provide documentation that they are employed as such so that they may be counted as placed for our job placement records.
- Students initialing this disclosure understand that either a majority or all of this school's graduates are employed in this manner and understand what comprises this work style.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Initial only after you have had sufficient time to read and understand the information.**



ESTHETICS AND  
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<b>License Examination Passage Rates</b> <i>(includes data for the two calendar years prior to reporting)</i>					
<b>Calendar Year</b>	<b>Number of Graduates in Calendar Year</b>	<b>Number of Graduates Taking Exam</b>	<b>Number Who Passed First Available Exam</b>	<b>Number Who Failed First Available Exam</b>	<b>Passage Rate</b>
2022	98	85	66	19	77.65%
2023	99	77	61	16	79.2%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from 0 graduates.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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**Salary and Wage Information (includes data for the two calendar years prior to reporting)**  
**Annual salary and wages reported for graduates employed in the field.**

Calendar Year	Graduates Available for Employment	Graduates Employed in The Field	\$5,000 - \$10,000	\$10,001 - \$15,000	\$15,001 - \$20,000	\$20,001 - \$25,000	\$25,001 - \$30,000	\$30,001 - \$35,000	\$35,001 - \$40,000
2022	98	48	0	0	2	4	2	1	4
2023	99	41	0	0	3	0	1	1	4

**Salary and Wage Information (includes data for the two calendar years prior to reporting)**

**Annual salary and wages reported for graduates employed in the field.**

Calendar Year	\$40,001 - \$45,000	\$45,001 - \$50,000	\$50,001 - \$55,000	\$60,001 - \$65,000	\$65,001 - \$70,000	\$75,001 - \$80,000	\$85,001 - \$90,000	\$95,001 - \$100,000	No Salary Information Reported
2022	1	5	0	0	0	0	0	0	29
2023	2	2	0	0	0	0	0	0	28

A list of sources used to substantiate salary disclosures is available from the school. To obtain this list, please ask a school representative.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Initial only after you have had sufficient time to read and understand the information.**

**Cost of Educational Program**

Total charges for the program for students completing on-time in 2022: \$15,733.00. Total charges may be higher for students that do not complete on time.

Total charges for the program for students completing on-time in 2023: \$15,733.00. Total charges may be higher for students that do not complete on time.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Initial only after you have had sufficient time to read and understand the information.**



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**Federal Student Loan Debt**

Calendar Year(s)	Most recent three year cohort default rate, as reported by the United States Department of Education. *	The percentage of enrolled students in 2022/23 receiving federal student loans to pay for this program.	The percentage of graduates in 2022/23 who took out federal student loans to pay for this program.	The average amount of federal student loan debt of 2022/23 graduates who took out federal student loans at this school.
2022	0.0%	54.4%	58.2%	\$3,459.30
2023	0.0%	62.9%	67.7%	\$6,153.78

\* The percentage of students who defaulted on their federal student loans is called the Cohort Default Rate (CDR). It shows the percentage of this school's students who were more than 270 days (9 months) behind on their federal student loans within three years of when the first payment was due. This is the most recent CDR reported by the U.S. Department of Education.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Initial only after you have had sufficient time to read and understand the information.**

This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the school may be directed to the Bureau for Private Postsecondary Education at: 1747 N. Market Blvd., Suite 225 Sacramento, CA 95834, [www.bppe.ca.gov](http://www.bppe.ca.gov), toll-free telephone: (888) 370-7589 or by fax (916) 263-1897.

Student Name (Print) \_\_\_\_\_

Student Signature \_\_\_\_\_

Date \_\_\_\_\_

School Official Signature \_\_\_\_\_

Date \_\_\_\_\_



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**(415) 355-1735; Fax (415) 355-9734; Website: SFIEC.edu**

## **Definitions**

- ① **Number of students who began program** means the number of students who began the program who are scheduled to complete the program within 100% of the published program length within the reporting calendar year, and excludes all the students who cancelled during the cancellation period.
- ② **Students available for graduation** is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- ③ **Number of On-Time Graduates** is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- ④ **On-Time Completion Rate** is the number of on-time graduates divided by the number of students available for graduation.
- ⑤ **150% Graduates** is the number of students who completed within 150% of the program length (includes on-time graduates).
- ⑥ **150% Completion Rate** is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- ⑦ **Graduates available for employment** means the number of graduates minus the number of graduates unavailable for employment.
- ⑧ **Graduates unavailable for employment** means the graduate who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- ⑨ **Graduates employed in the field** means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.
- ⑩ **Placement Rate Employed in the Field** is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- ⑪ **Number of Graduates taking the Exam** is the number of graduates who took the first available exam in the reported calendar year.
- ⑫ **First Available Exam Date** is the date for the first available exam after a student completed the program.
- ⑬ **Passage Rate** is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- ⑭ **Number who Passed First Available Exam** is the number of graduates who took and passed the first available licensing exam after completing the program.
- ⑮ **Salary** is as reported by the graduate or graduate's employer.
- ⑯ **No Salary** is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



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## **School Performance Fact Sheet**

**Calendar Years 2022 and 2023**

**Nail Technology Program - 400 clock hours**

*Published November 7, 2024*

<b>On-Time Completion Rates (Graduation Rates)</b>				
<b>Calendar Year</b>	<b>Number of Students Who Began the Program</b>	<b>Students Available for Graduation</b>	<b>Number of On-Time Graduates</b>	<b>On-Time Completion Rate</b>
2022	0	0	0	0%
2023	0	0	0	0%

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

<b>Students Completing Within 150% of the Published Program Length</b>				
<b>Calendar Year</b>	<b>Number of Students Who Began the Program</b>	<b>Students Available for Graduation</b>	<b>150% Graduates</b>	<b>150% Completion Rate</b>
2022	0	0	0	0%
2023	0	0	0	0%

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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**Job Placement Rates (includes data for the two calendar years prior to reporting)**

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2022	0	0	0	0	0%
2023	0	0	0	0	0%

You may obtain from the school a list of the employment positions determined to be in the field for which a student received education and training. To obtain this list, please ask a school representative or you can review the list in the institution's catalog. <http://sfiec.edu>.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**Gainfully Employed Categories**  
*(includes data for the two calendar years prior to reporting)*  
**Part-Time Vs. Full-Time Employment**

Calendar Year	Graduate Employed in the Field 20-29 Hours Per Week	Graduate Employed in the Field at Least 30 Hours Per Week	Total Graduates Employed in the Field
2022	0	0	0
2023	0	0	0

**Single Position Vs. Concurrent Aggregated Position**

Calendar Year	Graduate Employed in the Field in a Single Position	Graduate Employed in the Field in Concurrent Aggregated Position	Total Graduates Employed in the Field
2022	0	0	0
2023	0	0	0



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<b>Self - Employed / Freelance Positions</b>		
<b>Calendar Year</b>	<b>Graduate Employed who are Self - Employed or Working Freelance</b>	<b>Total Graduates Employed in the Field</b>
2022	0	0
2023	0	0

<b>Institutional Employment</b>		
<b>Calendar Year</b>	<b>Graduate Employed in the Field who are Employed by the Institution, an Employer Owned by the Institution, or an Employer who Shares Ownership with the Institution</b>	<b>Total Graduates Employed in the Field</b>
2022	0	0
2023	0	0

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_  
**Initial only after you have had sufficient time to read and understand the information.**

This program may result in free-lance or self-employment.

- The work available to graduates of this program is usually for freelance or self-employment
- This type of work may not be consistent.
- The period of employment can range from one day to weeks to several months.
- Hours worked in a day or week may be more or less than the traditional 8 hour work day or 40 hour work week.
- You can expect to spend unpaid time expanding your networks, advertising, promoting your services, or honing your skills.
- Once graduates begin to work freelance or are self-employed, they will be asked to provide documentation that they are employed as such so that they may be counted as placed for our job placement records.
- Students initialing this disclosure understand that either a majority or all of this school's graduates are employed in this manner and understand what comprises this work style.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_  
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ESTHETICS AND  
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PAUL MITCHELL

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<b>License Examination Passage Rates</b> <i>(includes data for the two calendar years prior to reporting)</i>					
<b>Calendar Year</b>	<b>Number of Graduates in Calendar Year</b>	<b>Number of Graduates Taking Exam</b>	<b>Number Who Passed First Available Exam</b>	<b>Number Who Failed First Available Exam</b>	<b>Passage Rate</b>
2022	0	0	0	0	0%
2023	0	0	0	0	0%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from 0 graduates.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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**Salary and Wage Information (includes data for the two calendar years prior to reporting)**  
**Annual salary and wages reported for graduates employed in the field.**

Calendar Year	Graduates Available for Employment	Graduates Employed in The Field	\$5,000	\$10,001	\$15,001	\$20,001	\$25,001	\$30,001	\$35,001
			- \$10,000	- \$15,000	- \$20,000	- \$25,000	- \$30,000	- \$35,000	- \$40,000
2022	0	0	0	0	0	0	0	0	0
2023	0	0	0	0	0	0	0	0	0

**Salary and Wage Information (includes data for the two calendar years prior to reporting)**

**Annual salary and wages reported for graduates employed in the field.**

Calendar Year	\$40,001	\$45,001	\$50,001	\$60,001	\$65,001	\$75,001	\$85,001	\$95,001	No Salary Information Reported
	- \$45,000	- \$50,000	- \$55,000	- \$65,000	- \$70,000	- \$80,000	- \$90,000	- \$100,000	
2022	0	0	0	0	0	0	0	0	0
2023	0	0	0	0	0	0	0	0	0

A list of sources used to substantiate salary disclosures is available from the school. To obtain this list, please ask a school representative.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**Cost of Educational Program**

Total charges for the program for students completing on-time in 2022: \$ 6,078.00. Additional charges may be incurred if the program is not completed on-time.

Total charges for the program for students completing on-time in 2023: \$ 6,078.00. Total charges may be higher for students that do not complete on time.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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<b>Federal Student Loan Debt</b>				
<b>Calendar Year(s)</b>	<b>Most recent three year cohort default rate, as reported by the United States Department of Education. *</b>	<b>The percentage of enrolled students in 2022/23 receiving federal student loans to pay for this program.</b>	<b>The percentage of graduates in 2022/23 who took out federal student loans to pay for this program.</b>	<b>The average amount of federal student loan debt of 2022/23 graduates who took out federal student loans at this school.</b>
2022	0.0%	0%	0%	\$00.00
2023	0.0%	0%	0%	\$00.00

\* The percentage of students who defaulted on their federal student loans is called the Cohort Default Rate (CDR). It shows the percentage of this school's students who were more than 270 days (9 months) behind on their federal student loans within three years of when the first payment was due. This is the most recent CDR reported by the U.S. Department of Education.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_  
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Student Name (Print) \_\_\_\_\_

Student Signature \_\_\_\_\_

Date \_\_\_\_\_

School Official Signature \_\_\_\_\_

Date \_\_\_\_\_



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## **Definitions**

- ① **Number of students who began program** means the number of students who began the program who are scheduled to complete the program within 100% of the published program length within the reporting calendar year, and excludes all the students who cancelled during the cancellation period.
- ② **Students available for graduation** is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- ③ **Number of On-Time Graduates** is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- ④ **On-Time Completion Rate** is the number of on-time graduates divided by the number of students available for graduation.
- ⑤ **150% Graduates** is the number of students who completed within 150% of the program length (includes on-time graduates).
- ⑥ **150% Completion Rate** is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- ⑦ **Graduates available for employment** means the number of graduates minus the number of graduates unavailable for employment.
- ⑧ **Graduates unavailable for employment** means the graduate who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- ⑨ **Graduates employed in the field** means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.
- ⑩ **Placement Rate Employed in the Field** is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- ⑪ **Number of Graduates taking the Exam** is the number of graduates who took the first available exam in the reported calendar year.
- ⑫ **First Available Exam Date** is the date for the first available exam after a student completed the program.
- ⑬ **Passage Rate** is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- ⑭ **Number who Passed First Available Exam** is the number of graduates who took and passed the first available licensing exam after completing the program.
- ⑮ **Salary** is as reported by the graduate or graduate's employer.
- ⑯ **No Salary** is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



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## **"STUDENT'S RIGHT TO CANCEL"**

You have the right to withdraw from a course of instruction at any time. If you withdraw from the course of instruction after the period allowed for cancellation of the agreement, which is until the fifth day of class session, or the seventh (7) calendar day after enrollment, whichever is later, the school will remit a refund less a registration fee, if applicable, within 30 days following your withdrawal. You are obligated to pay only for educational services rendered and for unreturned equipment. IF THE AMOUNT YOU HAVE PAID IS MORE THAN THE AMOUNT YOU OWE FOR THE TIME YOU ATTENDED, THEN A REFUND WILL BE MADE WITHIN 30 DAYS OF WITHDRAWAL. IF THE AMOUNT YOU OWE IS MORE THAN THE AMOUNT YOU HAVE ALREADY PAID, THEN YOU WILL HAVE TO MAKE ARRANGEMENTS TO PAY IT. Refund, if any due according to SFIEC Refund and Cancellation policy will be less the registration fee, Student Tuition Recovery Fund fee, used kit items and supplies.

REMEMBER, YOU MUST CANCEL IN WRITING. You do not have the right to cancel by telephoning the school or failing to attend classes. If you have any complaints, questions, or problems that you cannot resolve with the school, write or call the Bureau for Private Postsecondary Education 1747 N. Market Blvd., Suite 225 Sacramento, CA 95834, [www.bppe.ca.gov](http://www.bppe.ca.gov), toll-free telephone: (888) 370-7589 or by fax (916) 263-1897.





ESTHETICS AND  
COSMETOLOGY  
PAUL MITCHELL  
PARTNER SCHOOL PROGRAM

**San Francisco Institute of Esthetics & Cosmetology (SFIEC)**  
 1067 Folsom, San Francisco, CA 94103  
 (415) 355-1735; Fax (415) 355-9734; Website: SFIEC.edu

**School Performance Fact Sheet**  
**Calendar Years 2022 and 2023**  
**Barbering Program - 1500 clock hours**  
*Published November 19, 2024*

<b>On-Time Completion Rates (Graduation Rates)</b>				
<b>Calendar Year</b>	<b>Number of Students Who Began the Program</b>	<b>Students Available for Graduation</b>	<b>Number of On-Time Graduates</b>	<b>On-Time Completion Rate</b>
2022	12	12	0	0%
2023	0	0	0	0%

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_  
 Initial only after you have had sufficient time to read and understand the information.

<b>Students Completing Within 150% of the Published Program Length</b>				
<b>Calendar Year</b>	<b>Number of Students Who Began the Program</b>	<b>Students Available for Graduation</b>	<b>150% Graduates</b>	<b>150% Completion Rate</b>
2022	12	12	5	41.67%
2023	0	0	0	0%

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_  
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**San Francisco Institute of Esthetics & Cosmetology (SFIEC)**  
 1067 Folsom, San Francisco, CA 94103  
 (415) 355-1735; Fax (415) 355-9734; Website: SFIEC.edu

**Job Placement Rates (includes data for the two calendar years prior to reporting)**

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2022	12	5	5	4	80%
2023	0	0	0	0	0%

You may obtain from the school a list of the employment positions determined to be in the field for which a student received education and training. To obtain this list, please ask a school representative or you can review the list in the institution's catalog. <http://sfiec.edu>.

**Gainfully Employed Categories  
 (includes data for the two calendar years prior to reporting)  
 Part-Time Vs. Full-Time Employment**

Calendar Year	Graduate Employed in the Field 20-29 Hours Per Week	Graduate Employed in the Field at Least 30 Hours Per Week	Total Graduates Employed in the Field
2022	0	4	4
2023	0	0	0

**Single Position Vs. Concurrent Aggregated Position**

Calendar Year	Graduate Employed in the Field in a Single Position	Graduate Employed in the Field in Concurrent Aggregated Position	Total Graduates Employed in the Field
2022	4	0	4
2023	0	0	0



**San Francisco Institute of Esthetics & Cosmetology (SFIEC)**  
**1067 Folsom, San Francisco, CA 94103**  
**(415) 355-1735; Fax (415) 355-9734; Website: SFIEC.edu**

<b>Self - Employed / Freelance Positions</b>		
<b>Calendar Year</b>	<b>Graduate Employed who are Self - Employed or Working Freelance</b>	<b>Total Graduates Employed in the Field</b>
2022	1	4
2023	0	0

<b>Institutional Employment</b>		
<b>Calendar Year</b>	<b>Graduate Employed in the Field who are Employed by the Institution, an Employer Owned by the Institution, or an Employer who Shares Ownership with the Institution</b>	<b>Total Graduates Employed in the Field</b>
2022	0	4
2023	0	0

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_  
**Initial only after you have had sufficient time to read and understand the information.**

This program may result in free-lance or self-employment.

- The work available to graduates of this program is usually for freelance or self-employment
- This type of work may not be consistent.
- The period of employment can range from one day to weeks to several months.
- Hours worked in a day or week may be more or less than the traditional 8 hour work day or 40 hour work week.
- You can expect to spend unpaid time expanding your networks, advertising, promoting your services, or honing your skills.
- Once graduates begin to work freelance or are self-employed, they will be asked to provide documentation that they are employed as such so that they may be counted as placed for our job placement records.
- Students initialing this disclosure understand that either a majority or all of this school's graduates are employed in this manner and understand what comprises this work style.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_  
**Initial only after you have had sufficient time to read and understand the information.**



ESTHETICS AND  
COSMETOLOGY

PAUL MITCHELL

PARTNER SCHOOL PROGRAM

**San Francisco Institute of Esthetics & Cosmetology (SFIEC)**  
1067 Folsom, San Francisco, CA 94103  
(415) 355-1735; Fax (415) 355-9734; Website: SFIEC.edu

<b>License Examination Passage Rates</b> <i>(includes data for the two calendar years prior to reporting)</i>					
<b>Calendar Year</b>	<b>Number of Graduates in Calendar Year</b>	<b>Number of Graduates Taking Exam</b>	<b>Number Who Passed First Available Exam</b>	<b>Number Who Failed First Available Exam</b>	<b>Passage Rate</b>
2022	5	4	4	0	100%
2023	0	0	0	0	0%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from 0 graduates.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.



**San Francisco Institute of Esthetics & Cosmetology (SFIEC)**  
**1067 Folsom, San Francisco, CA 94103**  
**(415) 355-1735; Fax (415) 355-9734; Website: SFIEC.edu**

**Salary and Wage Information (includes data for the two calendar years prior to reporting)**  
**Annual salary and wages reported for graduates employed in the field.**

Calendar Year	Graduates Available for Employment	Graduates Employed in The Field	\$5,000 - \$10,000	\$10,001 - \$15,000	\$15,001 - \$20,000	\$20,001 - \$25,000	\$25,001 - \$30,000	\$30,001 - \$35,000	\$35,001 - \$40,000
2022	5	4	0	0	0	0	0	0	0
2023	0	0	0	0	0	0	0	0	0

**Salary and Wage Information (includes data for the two calendar years prior to reporting)**  
**Annual salary and wages reported for graduates employed in the field.**

Calendar Year	\$40,001 - \$45,000	\$45,001 - \$50,000	\$50,001 - \$55,000	\$60,001 - \$65,000	\$65,001 - \$70,000	\$75,001 - \$80,000	\$85,001 - \$90,000	\$95,001 - \$100,000	No Salary Information Reported
2022	0	0	0	0	0	0	0	0	4
2023	0	0	0	0	0	0	0	0	0

A list of sources used to substantiate salary disclosures is available from the school. To obtain this list, please ask a school representative.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Initial only after you have had sufficient time to read and understand the information.**

**Cost of Educational Program**

Total charges for the program for students completing on-time in 2022: \$ 21,335.50. Total charges may be higher for students that do not complete on time.

Total charges for the program for students completing on-time in 2023: \$00.00. Total charges may be higher for students that do not complete on time.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Initial only after you have had sufficient time to read and understand the information.**



**San Francisco Institute of Esthetics & Cosmetology (SFIEC)**  
**1067 Folsom, San Francisco, CA 94103**  
**(415) 355-1735; Fax (415) 355-9734; Website: SFIEC.edu**

<b>Federal Student Loan Debt</b>				
<b>Calendar Year(s)</b>	<b>Most recent three year cohort default rate, as reported by the United States Department of Education. *</b>	<b>The percentage of enrolled students in 2022/23 receiving federal student loans to pay for this program.</b>	<b>The percentage of graduates in 2022/23 who took out federal student loans to pay for this program.</b>	<b>The average amount of federal student loan debt of 2022/23 graduates who took out federal student loans at this school.</b>
2022	0.0%	20%	8.3%	\$14,757.00
2023	0.0%	0%	0%	\$00.00

\* The percentage of students who defaulted on their federal student loans is called the Cohort Default Rate (CDR). It shows the percentage of this school's students who were more than 270 days (9 months) behind on their federal student loans within three years of when the first payment was due. This is the most recent CDR reported by the U.S. Department of Education.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_  
**Initial only after you have had sufficient time to read and understand the information.**

This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the school may be directed to the Bureau for Private Postsecondary Education at: 1747 N. Market Blvd., Suite 225 Sacramento, CA 95834, [www.bppe.ca.gov](http://www.bppe.ca.gov), toll-free telephone: (888) 370-7589 or by fax (916) 263-1897.

Student Name (Print) \_\_\_\_\_

Student Signature \_\_\_\_\_

Date \_\_\_\_\_

School Official Signature \_\_\_\_\_

Date \_\_\_\_\_



**San Francisco Institute of Esthetics & Cosmetology (SFIEC)**  
1067 Folsom, San Francisco, CA 94103  
(415) 355-1735; Fax (415) 355-9734; Website: SFIEC.edu

## **Definitions**

- ① **Number of students who began program** means the number of students who began the program who are scheduled to complete the program within 100% of the published program length within the reporting calendar year, and excludes all the students who cancelled during the cancellation period.
- ② **Students available for graduation** is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- ③ **Number of On-Time Graduates** is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- ④ **On-Time Completion Rate** is the number of on-time graduates divided by the number of students available for graduation.
- ⑤ **150% Graduates** is the number of students who completed within 150% of the program length (includes on-time graduates).
- ⑥ **150% Completion Rate** is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- ⑦ **Graduates available for employment** means the number of graduates minus the number of graduates unavailable for employment.
- ⑧ **Graduates unavailable for employment** means the graduate who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- ⑨ **Graduates employed in the field** means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.
- ⑩ **Placement Rate Employed in the Field** is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- ⑪ **Number of Graduates taking the Exam** is the number of graduates who took the first available exam in the reported calendar year.
- ⑫ **First Available Exam Date** is the date for the first available exam after a student completed the program.
- ⑬ **Passage Rate** is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- ⑭ **Number who Passed First Available Exam** is the number of graduates who took and passed the first available licensing exam after completing the program.
- ⑮ **Salary** is as reported by the graduate or graduate's employer.
- ⑯ **No Salary** is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



ESTHETICS AND  
COSMETOLOGY

PAUL MITCHELL

PARTNER SCHOOL PROGRAM

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You have the right to withdraw from a course of instruction at any time. If you withdraw from the course of instruction after the period allowed for cancellation of the agreement, which is until the fifth day of class session, or the seventh (7) calendar day after enrollment, whichever is later, the school will remit a refund less a registration fee, if applicable, within 30 days following your withdrawal. You are obligated to pay only for educational services rendered and for unreturned equipment. IF THE AMOUNT YOU HAVE PAID IS MORE THAN THE AMOUNT YOU OWE FOR THE TIME YOU ATTENDED, THEN A REFUND WILL BE MADE WITHIN 30 DAYS OF WITHDRAWAL. IF THE AMOUNT YOU OWE IS MORE THAN THE AMOUNT YOU HAVE ALREADY PAID, THEN YOU WILL HAVE TO MAKE ARRANGEMENTS TO PAY IT. Refund, if any due according to SFIEC Refund and Cancellation policy will be less the registration fee, Student Tuition Recovery Fund fee, used kit items and supplies.

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**San Francisco Institute of Esthetics & Cosmetology (SFIEC)**  
1067 Folsom, San Francisco, CA 94103  
(415) 355-1735; Fax (415) 355-9734; Website: SFIEC.edu

**School Performance Fact Sheet**  
**Calendar Years 2022 and 2023**  
**Cosmetology Program - 1600 clock hours**  
*Published November 19, 2024*

<b>On-Time Completion Rates (Graduation Rates)</b>				
<b>Calendar Year</b>	<b>Number of Students Who Began the Program</b>	<b>Students Available for Graduation</b>	<b>Number of On-Time Graduates</b>	<b>On-Time Completion Rate</b>
2022	61	61	1	1.6%
2023	28	28	3	9.3%

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_  
Initial only after you have had sufficient time to read and understand the information.

<b>Students Completing Within 150% of the Published Program Length</b>				
<b>Calendar Year</b>	<b>Number of Students Who Began the Program</b>	<b>Students Available for Graduation</b>	<b>150% Graduates</b>	<b>150% Completion Rate</b>
2022	61	61	41	67.2%
2023	28	28	20	71.4%

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_  
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**San Francisco Institute of Esthetics & Cosmetology (SFIEC)**  
 1067 Folsom, San Francisco, CA 94103  
 (415) 355-1735; Fax (415) 355-9734; Website: SFIEC.edu

**Job Placement Rates (includes data for the two calendar years prior to reporting)**

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2022	61	41	41	16	39%
2023	28	20	20	6	30%

You may obtain from the school a list of the employment positions determined to be in the field for which a student received education and training. To obtain this list, please ask a school representative or you can review the list in the institution's catalog. <http://sfiec.edu>.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_  
 Initial only after you have had sufficient time to read and understand the information.

**Gainfully Employed Categories (includes data for the two calendar years prior to reporting)**  
**Part-Time Vs. Full-Time Employment**

Calendar Year	Graduate Employed in the Field 20-29 Hours Per Week	Graduate Employed in the Field at Least 30 Hours Per Week	Total Graduates Employed in the Field
2022	5	11	16
2023	4	2	6

**Single Position Vs. Concurrent Aggregated Position**

Calendar Year	Graduate Employed in the Field in a Single Position	Graduate Employed in the Field in Concurrent Aggregated Position	Total Graduates Employed in the Field
2022	15	1	16
2023	5	0	6



**SAN FRANCISCO  
INSTITUTE  
OF**  
**ESTHETICS AND  
COSMETOLOGY**  
**PAUL MITCHELL**  
**PARTNER SCHOOL PROGRAM**

**San Francisco Institute of Esthetics & Cosmetology (SFIEC)**  
**1067 Folsom, San Francisco, CA 94103**  
**(415) 355-1735; Fax (415) 355-9734; Website: SFIEC.edu**

<b>Self - Employed / Freelance Positions</b>		
<b>Calendar Year</b>	<b>Graduate Employed who are Self - Employed or Working Freelance</b>	<b>Total Graduates Employed in the Field</b>
2022	0	16
2023	1	6

<b>Institutional Employment</b>		
<b>Calendar Year</b>	<b>Graduate Employed in the Field who are Employed by the Institution, an Employer Owned by the Institution, or an Employer who Shares Ownership with the Institution</b>	<b>Total Graduates Employed in the Field</b>
2022	0	16
2023	0	6

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Initial only after you have had sufficient time to read and understand the information.**

This program may result in free-lance or self-employment.

- The work available to graduates of this program is usually for freelance or self-employment
- This type of work may not be consistent.
- The period of employment can range from one day to weeks to several months.
- Hours worked in a day or week may be more or less than the traditional 8 hour work day or 40 hour work week.
- You can expect to spend unpaid time expanding your networks, advertising, promoting your services, or honing your skills.
- Once graduates begin to work freelance or are self-employed, they will be asked to provide documentation that they are employed as such so that they may be counted as placed for our job placement records.
- Students initialing this disclosure understand that either a majority or all of this school's graduates are employed in this manner and understand what comprises this work style.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Initial only after you have had sufficient time to read and understand the information.**



ESTHETICS AND  
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PAUL MITCHELL

PARTNER SCHOOL PROGRAM

**San Francisco Institute of Esthetics & Cosmetology (SFIEC)**  
1067 Folsom, San Francisco, CA 94103  
(415) 355-1735; Fax (415) 355-9734; Website: SFIEC.edu

<b>License Examination Passage Rates</b> <i>(includes data for the two calendar years prior to reporting)</i>					
<b>Calendar Year</b>	<b>Number of Graduates in Calendar Year</b>	<b>Number of Graduates Taking Exam</b>	<b>Number Who Passed First Available Exam</b>	<b>Number Who Failed First Available Exam</b>	<b>Passage Rate</b>
2022	41	35	26	9	74.3%
2023	20	15	6	9	40%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from 0 graduates.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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**San Francisco Institute of Esthetics & Cosmetology (SFIEC)**  
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**Salary and Wage Information (includes data for the two calendar years prior to reporting)**  
**Annual salary and wages reported for graduates employed in the field.**

Calendar Year	Graduates Available for Employment	Graduates Employed in The Field	\$5,000 - \$10,000	\$10,001 - \$15,000	\$15,001 - \$20,000	\$20,001 - \$25,000	\$25,001 - \$30,000	\$30,001 - \$35,000	\$35,001 - \$40,000
2022	41	16	0	0	1	0	2	1	0
2023	20	6	0	0	2	1	0	0	1

**Salary and Wage Information (includes data for the two calendar years prior to reporting)**  
**Annual salary and wages reported for graduates employed in the field.**

Calendar Year	\$40,001 - \$45,000	\$45,001 - \$50,000	\$50,001 - \$55,000	\$60,001 - \$65,000	\$65,001 - \$70,000	\$75,001 - \$80,000	\$85,001 - \$90,000	\$95,001 - \$100,000	No Salary Information Reported
2022	2	0	0	0	0	0	0	0	10
2023	2	0	0	0	0	0	0	0	2

A list of sources used to substantiate salary disclosures is available from the school. To obtain this list, please ask a school representative.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Initial only after you have had sufficient time to read and understand the information.**

**Cost of Educational Program**

Total charges for the program for students completing on-time in 2022: \$ 27,088.50. Total charges may be higher for students that do not complete on time.

Total charges for the program for students completing on-time in 2023: \$27,088.50. Total charges may be higher for students that do not complete on time.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Initial only after you have had sufficient time to read and understand the information.**



**San Francisco Institute of Esthetics & Cosmetology (SFIEC)**  
**1067 Folsom, San Francisco, CA 94103**  
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<b>Federal Student Loan Debt</b>				
<b>Calendar Year(s)</b>	<b>Most recent three year cohort default rate, as reported by the United States Department of Education. *</b>	<b>The percentage of enrolled students in 2022/23 receiving federal student loans to pay for this program.</b>	<b>The percentage of graduates in 2022/23 who took out federal student loans to pay for this program.</b>	<b>The average amount of federal student loan debt of 2022/23 graduates who took out federal student loans at this school.</b>
2022	0.0%	77%	73%	\$15,985.93
2023	0.0%	64.3%	50%	\$12,505.30

\* The percentage of students who defaulted on their federal student loans is called the Cohort Default Rate (CDR). It shows the percentage of this school's students who were more than 270 days (9 months) behind on their federal student loans within three years of when the first payment was due. This is the most recent CDR reported by the U.S. Department of Education.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_  
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Student Name (Print) \_\_\_\_\_

Student Signature \_\_\_\_\_

Date \_\_\_\_\_

School Official Signature \_\_\_\_\_

Date \_\_\_\_\_



**San Francisco Institute of Esthetics & Cosmetology (SFIEC)**  
**1067 Folsom, San Francisco, CA 94103**  
**(415) 355-1735; Fax (415) 355-9734; Website: SFIEC.edu**

## **Definitions**

- ① **Number of students who began program** means the number of students who began the program who are scheduled to complete the program within 100% of the published program length within the reporting calendar year, and excludes all the students who cancelled during the cancellation period.
- ② **Students available for graduation** is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- ③ **Number of On-Time Graduates** is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- ④ **On-Time Completion Rate** is the number of on-time graduates divided by the number of students available for graduation.
- ⑤ **150% Graduates** is the number of students who completed within 150% of the program length (includes on-time graduates).
- ⑥ **150% Completion Rate** is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- ⑦ **Graduates available for employment** means the number of graduates minus the number of graduates unavailable for employment.
- ⑧ **Graduates unavailable for employment** means the graduate who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- ⑨ **Graduates employed in the field** means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.
- ⑩ **Placement Rate Employed in the Field** is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- ⑪ **Number of Graduates taking the Exam** is the number of graduates who took the first available exam in the reported calendar year.
- ⑫ **First Available Exam Date** is the date for the first available exam after a student completed the program.
- ⑬ **Passage Rate** is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- ⑭ **Number who Passed First Available Exam** is the number of graduates who took and passed the first available licensing exam after completing the program.
- ⑮ **Salary** is as reported by the graduate or graduate's employer.
- ⑯ **No Salary** is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



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**(415) 355-1735; Fax (415) 355-9734; Website: SFIEC.edu**

## **"STUDENT'S RIGHT TO CANCEL"**

You have the right to withdraw from a course of instruction at any time. If you withdraw from the course of instruction after the period allowed for cancellation of the agreement, which is until the fifth day of class session, or the seventh (7) calendar day after enrollment, whichever is later, the school will remit a refund less a registration fee, if applicable, within 30 days following your withdrawal. You are obligated to pay only for educational services rendered and for unreturned equipment. IF THE AMOUNT YOU HAVE PAID IS MORE THAN THE AMOUNT YOU OWE FOR THE TIME YOU ATTENDED, THEN A REFUND WILL BE MADE WITHIN 30 DAYS OF WITHDRAWAL. IF THE AMOUNT YOU OWE IS MORE THAN THE AMOUNT YOU HAVE ALREADY PAID, THEN YOU WILL HAVE TO MAKE ARRANGEMENTS TO PAY IT. Refund, if any due according to SFIEC Refund and Cancellation policy will be less the registration fee, Student Tuition Recovery Fund fee, used kit items and supplies.

REMEMBER, YOU MUST CANCEL IN WRITING. You do not have the right to cancel by telephoning the school or failing to attend classes. If you have any complaints, questions, or problems that you cannot resolve with the school, write or call the Bureau for Private Postsecondary Education 1747 N. Market Blvd., Suite 225 Sacramento, CA 95834, [www.bppe.ca.gov](http://www.bppe.ca.gov), toll-free telephone: (888) 370-7589 or by fax (916) 263-1897.