

School Performance Fact Sheet

Calendar Years 2020 and 2021 Barbering Program - 1500 clock hours

On-Time Completion Rates (Graduation Rates) Includes data for the two calendar years prior to reporting					
Calendar Year Number of Students Who Began the Program Students Graduation Number of On-Time Completion Rate					
2020	15	15	2	13.33%	
2021	10	10	3	30%	

Student's Initials: _____Date: ____ Initial only after you have had sufficient time to read and understand the information.

Students Completing within 150% of the program published Length (Graduation Rates) Includes data for the two calendar years prior to reporting					
Calendar Year Number of Students Students Available for Program Graduation 150% Graduates Rate					
2020	15	15	9	60%	
2021	10	10	7	70%	

Student's I	Initials	:Date:	
Initial only	after y	you have had suffic	cient time to read and understand the information.

Published: November 9, 2022 Page 1 of 7



Job Placement Rates						
	Includ	es data for the	two calendar yea	rs prior to repo	rting	
Calendar Year	I AVAIIANIA TOP I EMPLOYAGIN I					
2020	15	9	9	3	33.33%	
2021	10	7	7	1	14.3%	

You may obtain from the school a list of the employment positions determined to be in the field for which a student received education and training. To obtain this list, please ask a school representative or you can review the list in the institution's catalog. paulmitchell.edu/eastbay.

Gainfully Employed Categories (includes data for the two calendar years prior to reporting)

Part-Time vs. Full-Time Employment					
Calendar Year Graduates Employed in the Field 20-29 Hours Per Week Graduates Employed in the Field at Least 30 Hours Per Week		Total Graduates Employed in the Field			
2020	0	3	3		
2021	0	0	1		

Singel Position vs. Concurrent Aggregated Position					
Calendar Year Graduates Employed in the Field in a Single Position Graduates Employed in the Field in Concurrent Aggregated Position		Total Graduates Employed in the Field			
2020	3	0	3		
2021	1	0	1		

Student's Initials:	Date: _	
Initial only after y	ou have had suffic	ient time to read and understand the information.

Published: November 9, 2022 Page 2 of 7



Self - Employed / Freelance Positions						
Calendar Year	Graduates Employed who are Self - Employed or Working Freelance	Total Graduates Employed in the Field				
2020	0	3				
2021	0	1				

Institutional Employment						
Graduates Employed in the Field who are employed by the Institution, an Employer Owned by the Institution, or an Employer who shares Ownership with the Institution		Total Graduates Employed in the Field				
2020	3	3				
2021	0	1				

Student's Initials	s:Date: _	
Initial only after	you have had suffic	ient time to read and understand the information.

This program may result in free-lance or self-employment.

- The work available to graduates of this program is usually for freelance or self-employment
- This type of work may not be consistent.
- The period of employment can range from one day to weeks to several months.
- Hours worked in a day or week may be more or less than the traditional 8 hour work day or 40 hour work week.
- You can expect to spend unpaid time expanding your networks, advertising, promoting your services, or honing your skills.
- Once graduates begin to work freelance or are self-employed, they will be asked to provide documentation that they are employed as such so that they may be counted as placed for our job placement records.
- Students initialing this disclosure understand that either a majority or all of this school's graduates are employed in this manner and understand what comprises this work style.

Student's Initials:	Date:	
Initial only after y	ou have had sufficient time to	read and understand the information.



License Examination Passage Rates (includes data for the two calendar years prior to reporting)					
Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking Exam	Number Who Passed First Available Exam	Number Who Failed First Available Exam	Passage Rate
2020	9	6	5	1	83.33%
2021	7	3	2	1	67%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from 0 graduates.

Student's Initia	als:Date: _	
Initial only after y	ou have had sufficient tir	me to read and understand the information.



Salary and Wage Information (includes data for the two calendar years prior to reporting) Annual salary and wages reported for graduates employed in the field.									
Calendar Year	Graduates Available for Employment	Graduates Employed in The Field	\$5,000 - \$10,000	-	\$15,001 - \$20,000	-	-	_	_
2020	9	3	0	0	0	0	0	0	0
2021	7	1	0	1	0	0	0	0	0

	Salary and Wage Information <i>(includes data for the two calendar years prior to reporting)</i> Annual salary and wages reported for graduates employed in the field.									
Calendar Year	\$40,001 - \$45,000	-	\$50,001 - \$55,000	-	\$65,001 - \$70,000	\$75,001 - \$80,000	-	-	\$95,001 - \$100,000	No Salary Information Reported
2020	0	3	0	0	0	0	0	0	0	6
2021	0	0	0	0	0	0	0	0	0	0

A list of sources used to substantiate salary disclosures is available from the school. To obtain this list, please ask a school representative. Please e-mail the school director at donnaw@eastbay.paulmitchell.edu	i							
Student's Initials:Date: Initial only after you have had sufficient time to read and understand the information.								



Cost of Educational Program

Total charges for the program for students completing on-time in 2020: \$ 19,059.69. Total charges may be higher for students that do not complete on time.

Total charges for the program for students completing on-time in 2021: \$ 20,891.18. Total charges may be higher for students that do not complete on time. Student's Initials: Date: Initial only after you have had sufficient time to read and understand the information. **Federal Student Loan Debt** The percentage of Most recent three The percentage The average amount enrolled students in of graduates in of federal student year cohort default 2020/21 who took Calendar rate, as reported by 2020/21 receiving loan debt of 2020/21 Year(s) the United States federal student out federal student graduates who took **Department of** loans to pay for this out federal student loans to pay for this **Education.*** loans at this school. program. program. 2020 11.7% 60% 44.44% \$11,830.13 2021 4.5% 40% 28.6% \$9,882.83 *The percentage of students who defaulted on their federal student loans is called the Cohort Default Rate (CDR). It shows the percentage of this school's students who were more than 270 days (9 months) behind on their federal student loans within three years of when the first payment was due. This is the most recent CDR reported by the U.S. Department of Education. Student's Initials: Date: Initial only after you have had sufficient time to read and understand the information. This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law. Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the school may be directed to the Bureau for Private Postsecondary Education at: 1747 N. Market Blvd., Suite 225 Sacramento, CA 95834, www.bppe.ca.gov, toll-free telephone: (888) 370-7589 or by fax (916) 263-1897. Student Name (Print) Student Signature Date ____ School Official Signature

> Published: November 9, 2022 Page 6 of 7



Definitions

- <u>Number of students who began program</u> means the number of students who began the program who are scheduled to complete the program within 100% of the published program length within the reporting calendar year, and excludes all the students who cancelled during the cancellation period.
- <u>Students available for graduation</u> is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- <u>Number of On-Time Graduates</u> is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- On-Time Completion Rate is the number of on-time graduates divided by the number of students available for graduation.
- <u>150% Graduates</u> is the number of students who completed within 150% of the program length (includes on-time graduates).
- <u>150% Completion Rate</u> is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- Graduates available for employment means the number of graduates minus the number of graduates unavailable for employment.
- <u>Graduates unavailable for employment</u> means the graduate who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- ■—Graduates employed in the field means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.
- — <u>Placement Rate Employed in the Field</u> is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- ■-Number of Graduates taking the Exam is the number of graduates who took the first available exam in the reported calendar year.
- ■-First Available Exam Date is the date for the first available exam after a student completed the program.
- ■-<u>Passage Rate</u> is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- -Number who Passed First Available Exam is the number of graduates who took and passed the first available licensing exam after completing the program.
- **Salary** is as reported by the graduate or graduate's employer.
- -No Salary Information Reported is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.

Published: November 9, 2022 Page 7 of 7



"STUDENT'S RIGHT TO CANCEL" - INSTITUTIONAL REFUND/DROP POLICY

This is a state mandated policy following the Bureau for Private Postsecondary Education Code of Regulation 71750. This policy applies to all students and programs.

- Any monies due the student shall be refunded within 45 days of official cancellation or withdrawal. Official cancellation or withdrawal shall occur on the earlier of the dates that:
 - a. A student is not accepted by the school. This student shall be entitled to a refund of all monies paid to the school except a non-refundable application fee.
 - b. A student (or in the case of a student under legal age, his/her parent or guardian) cancels his/her enrollment agreement and demands his/her money back in writing, through attendance of the first day of class or the seventh (7) calendar day of signing the enrollment agreement, whichever is later. In this case all monies collected by the school shall be refunded except a non-refundable application fee. This policy applies regardless of whether or not the student has actually started training.
 - c. A student who cancels his/her enrollment agreement through attendance of the first day of class or the seventh (7) calendar day of signing the enrollment agreement is entitled to a refund of all monies paid to the school less an application fee of \$100.00.
 - d. A student notifies the institution of his/her official withdrawal in writing.
 - e. A student is expelled by the institution.
 - f. For official cancellations as defined in paragraphs b, c, d, or e, the cancellation date will be determined by the postmark on written notification at the following address: *Paul Mitchell The School East Bay, 100 Crescent Drive, Suite D, Pleasant Hill, CA 94523,* or by the date said information is delivered to the school administrator/owner in person. Written cancellations need not take any particular form.
 - g. Monies paid for student kits are nonrefundable.
 - h. A student' on a leave of absence date of withdrawal determination shall be the earlier of the scheduled date of return from the leave of absence or the date the student notifies the school that the student will not be returning.
- You have the right to cancel your enrollment agreement and obtain a refund of charges paid through attendance of the first day of class or the seventh (7) calendar day of signing the enrollment agreement, whichever is later. YOU MUST CANCEL IN WRITING. Students do not have the right to cancel by telephoning the school or by not coming to class.
- Any monies due a student who unofficially withdraws from the institution shall be refunded within 45 days of a determination by the institution that the student has withdrawn without notifying the institution. Unofficial withdrawals are monitored every 30 days and a determination is made to withdraw a student who has been absent from school for 14 or more consecutive calendar days; the withdrawal date that will be used in this calculation is the student's actual last date of attendance.
- When situations of mitigating circumstances are in evidence, such as serious illness, a disabling accident, or death in the immediate family, the school may make a settlement that is reasonable and fair to both parties.
- All extra costs, such as books, equipment, graduation fees, application fee, rentals, and other such charges, are not considered in the tuition adjustment computation if the charges are itemized separately in the enrollment agreement.
- If a course and/or program is cancelled subsequent to a student's enrollment, and before instruction in the course and/or program has begun, the school shall either provide a full refund of all monies paid or provide completion of the course and/or program.



- If a course and/or program is cancelled and ceases to offer instruction after the student has enrolled and instruction has begun, the school shall either provide a full refund of all monies paid or provide completion of the course and/or program.
- A student's account may be sent to collections for nonpayment.
- If an institution closes or discontinues a program prior to the completion of the contracted services, the institution shall provide a pro-rata refund only if the Bureau determines the school made provisions for students enrolled at the time of default to complete a comparable educational program at another institution at no additional charge to the student beyond the amount of the total charges in the original enrollment agreement. If the institution does not make that provision, the institution shall provide students a full refund of all institutional charges.
- A student is entitled to a refund of moneys not paid from federal student aid program funds.

Students are responsible for the amount owed. If a student obtains a student loan, he/she is responsible for repaying the loan amount, plus interest, less the amount of any refund. The institution shall also provide a pro rata refund of nonfederal student financial aid program monies paid for institutional charges to students who have completed 60 percent or less of the period of attendance.

If you are eligible for a loan guaranteed by the federal or state government and you default on the loan, both of the following may occur:

- The federal or state government or a loan guarantee agency may take action against the student, including applying any income tax refund to which the person is entititled to reduce the balance owed on the loan.
- You may not be eligible for any other federal student financial aid at another institution or other government assistance until the loan is repaid.

An institution that participates in the federal student financial aid programs complies with this article by complying with applicable regulations of the federal student financial aid programs under Title IV of the federal Higher Education Act of 1965.

- **Step 1:** Identify all amounts paid for instruction less cost of equipment.
- **Step 2:** Subtract Application fee not to exceed \$250.00. The school only charges a student a \$25.00 application fee.
- **Step 3:** Apply a pro rata refund based on the percentage of scheduled hours completed in the program.

Below is an example of a pro rata refund for the cosmetology program:

The amount listed is the amount a school may retain based on the percentage of SCHEDULED hours completed in the program.

Tuition amount	27% of Scheduled hours completed in program
\$15,000.00	\$4,050.00

 $$15,000.00 \times 27\% = $4,050.00$ amount of tuition the school is entitled to retain



Below is an example of a pro rata refund for the barbering program:

The amount listed is the amount a school may retain based on the percentage of SCHEDULED hours completed in the program.

Tuition amount	27% of Scheduled hours completed in program
\$15,000.00	\$4,050.00

 $$15,000.00 \times 27\% = $4,050.00$ amount of tuition the school is entitled to retain

Below is an example of a pro rata refund for the esthetics program:

The amount listed is the amount a school may retain based on the percentage of SCHEDULED hours completed in the program.

Tuition amount	27% of Scheduled hours completed in program
\$9,000.00	\$2,430.00

 $$9,000.00 \times 27\% = $2,430.00$ amount of tuition the school is entitled to retain

Paul Mitchell The School East Bay does not have a pending petition in bankruptcy, has never filed for bankruptcy petition within the preceding five (5) years, nor operated as a debtor in possession or had a petition of bankruptcy filed against it within the preceding five (5) years that resulted in reorganization under Chapter 11 of the United States Bankruptcy Code.

You have the right to withdraw from a course of instruction at any time. If you withdraw from the course of instruction after the period allowed for cancellation of the agreement, which is until the first day of class session, or the seventh (7) calendar day after enrollment, whichever is later, the school will remit a refund less an application fee, if applicable, within 45 days following your withdrawal, you are only obligated to pay only for educational services rendered. IF THE AMOUNT YOU HAVE PAID IS MORE THAN THE AMOUNT YOU OWE FOR THE TIME YOU ATTENDED, THEN A REFUND WILL BE MADE WITHIN 45 DAYS OF WITHDRAWAL. IF THE AMOUNT YOU OWE IS MORE THAN THE AMOUNT YOU HAVE ALREADY PAID, THEN YOU WILL HAVE TO MAKE ARRANGEMENTS TO PAY IT.

REMEMBER, YOU MUST CANCEL IN WRITING. You do not have the right to cancel by telephoning the school or failing to attend classes. If you have any complaints, questions, or problems that you cannot resolve with the school, write or call the Bureau for Private Postsecondary Education 1747 N. Market Blvd., Suite 225, Sacramento, CA 95834, (916) 574-8900 or (888) 370-7589.



School Performance Fact Sheet

Calendar Years 2020 and 2021 Cosmetology Program - 1600 clock hours

On-Time Completion Rates (Graduation Rates) Includes data for the two calendar years prior to reporting **Number of Students** Students Number of On-**On-Time Completion Calendar Year** Who Began the **Available for Time Graduates** Rate Program Graduation 2020 118 118 18 18% 20.27% 2021 148 148 30

Student's Initials:	Date:
Initial only after you have ha	d sufficient time to read and understand the information.

Students Completing within 150% of the program published Length (Graduation Rates) Includes data for the two calendar years prior to reporting						
Calendar Year Number of Students Students Available for Program Graduation 150% Graduates Rate						
2020	118	118	57	48.30%		
2021	148	148	69	46.62%		

Student's	Initials	:Date:	
Initial only	y after y	you have had suffi	cient time to read and understand the information.

Published: November 9, 2022 Page 1 of 7



Job Placement Rates								
	Includes data for the two calendar years prior to reporting							
Calendar Year Number of Students Who Began the Program Number of Graduates Available for Employeed in the Field Graduates Employed in the Field								
2020	118	57	57	10	17.54%			
2021	148	71	71	33	46.5%			

You may obtain from the school a list of the employment positions determined to be in the field for which a student received education and training. To obtain this list, please ask a school representative or you can review the list in the institution's catalog. paulmitchell.edu/eastbay.

Gainfully Employed Categories (includes data for the two calendar years prior to reporting)

Part-Time vs. Full-Time Employment							
Calendar Year	Graduates Employed in the Field 20-29 Hours Per Week	Graduates Employed in the Field at Least 30 Hours Per Week	Total Graduates Employed in the Field				
2020	6	4	10				
2021	6	18	33				

Singel Position vs. Concurrent Aggregated Position								
Calendar Year	Graduates Employed in the Field in a Single Position	Graduates Employed in the Field in Concurrent Aggregated Position	Total Graduates Employed in the Field					
2020	9	0	10					
2021	33	0	33					

Student's Initials:	Date: _	
Initial only after y	ou have had suffic	ient time to read and understand the information.



Self - Employed / Freelance Positions						
Calendar Year	Graduates Employed who are Self - Employed or Working Freelance	Total Graduates Employed in the Field				
2020	1	10				
2021	0	33				

Institutional Employment						
Calendar Year	Graduates Employed in the Field who are employed by the Institution, an Employer Owned by the Institution, or an Employer who shares Ownership with the Institution	Total Graduates Employed in the Field				
2020	0	10				
2021	0	33				

Student's Initials	s:Date: _	
Initial only after	you have had suffic	ient time to read and understand the information.

This program may result in free-lance or self-employment.

- The work available to graduates of this program is usually for freelance or self-employment
- This type of work may not be consistent.
- The period of employment can range from one day to weeks to several months.
- Hours worked in a day or week may be more or less than the traditional 8 hour work day or 40 hour work week.
- You can expect to spend unpaid time expanding your networks, advertising, promoting your services, or honing your skills.
- Once graduates begin to work freelance or are self-employed, they will be asked to provide documentation that they are employed as such so that they may be counted as placed for our job placement records.
- Students initialing this disclosure understand that either a majority or all of this school's graduates are employed in this manner and understand what comprises this work style.

Student's Initials:	Date:	
Initial only after ye	u have had sufficient time to read and understand the infor	mation.



License Examination Passage Rates (includes data for the two calendar years prior to reporting)									
Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking Exam	Number Who Passed First Available Exam	Number Who Failed First Available Exam	Passage Rate				
2020	57	29	13	16	44.83%				
2021	71	57	35	22	62%				

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from 0 graduates.

Student's Initial	s:Date: _	
Initial only after yo	u have had sufficient tir	ne to read and understand the information.



Salary and Wage Information (includes data for the two calendar years prior to reporting) Annual salary and wages reported for graduates employed in the field.									
Calendar Year	Graduates Available for Employment	Graduates Employed in The Field	\$5,000 - \$10,000	-	\$15,001 - \$20,000	-	_	_	-
2020	57	10	0	0	0	4	0	0	0
2021	71	33	0	4	7	2	3	2	3

Salary and Wage Information <i>(includes data for the two calendar years prior to reporting)</i> Annual salary and wages reported for graduates employed in the field.										
Calendar Year	\$40,001 - \$45,000	-	-	\$60,001 - \$65,000	-	_	-	_	\$95,001 - \$100,000	No Salary Information Reported
2020	1	0	0	0	0	0	0	0	0	5
2021	0	1	0	0	0	0	0	0	0	11

A list of sources used to substantiate salary disclosures is available from the school. To obtain this list, please ask a school representative. Please e-mail the school director at donnaw@eastbay.paulmitchell.edu						
Student's Initials:Date: Initial only after you have had sufficient time to read and understand the information.						



Cost of Educational Program

Total charges for the program for students completing on-time in 2020: \$ 20,741.54. Total charges may be higher for students that do not complete on time.

higher for stud	dents that do not comp	dents completing on-time llete on time.	! IN 2021: \$ 24,224.70. 10	otal charges may be		
Student's Init	ials: Date:					
Initial only after	you have had sufficient ti	me to read and understand t	he information.			
		Federal Stud	ent Loan Debt			
Calendar Year(s)	Most recent three year cohort default rate, as reported by the United States Department of Education.*	The percentage of enrolled students in 2020/21 receiving federal student loans to pay for this program.	The percentage of graduates in 2020/21 who took out federal student loans to pay for this program.	The average amount of federal student loan debt of 2020/21 graduates who took out federal student loans at this school.		
2020	11.7%	81.35%	78.94%	\$11,830.13		
2021	4.5%	77.7%	76.4%	\$9,882.83		
	ne U.S. Department of E ials:Date: you have had sufficient ti	ducation. me to read and understand t	he information.			
may have relat	ting to completion rate	u for Private Postsecondar s, placement rates, startin culated pursuant to state	g salaries, or license exa	•		
school may be	e directed to the Bureau	garding this fact sheet tha I for Private Postsecondary .gov, toll-free telephone: (y Education at: 1747 N. <i>I</i>	Market Blvd., Suite 225		
Student Name	e (Print)					
Student Signa	ture		Date			
School Official Signature Date						



Definitions

- <u>Number of students who began program</u> means the number of students who began the program who are scheduled to complete the program within 100% of the published program length within the reporting calendar year, and excludes all the students who cancelled during the cancellation period.
- <u>Students available for graduation</u> is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- Number of On-Time Graduates is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- <u>On-Time Completion Rate</u> is the number of on-time graduates divided by the number of students available for graduation.
- <u>150% Graduates</u> is the number of students who completed within 150% of the program length (includes on-time graduates).
- <u>150% Completion Rate</u> is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- Graduates available for employment means the number of graduates minus the number of graduates unavailable for employment.
- <u>Graduates unavailable for employment</u> means the graduate who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- — Graduates employed in the field means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.
- — <u>Placement Rate Employed in the Field</u> is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- ■-Number of Graduates taking the Exam is the number of graduates who took the first available exam in the reported calendar year.
- -First Available Exam Date is the date for the first available exam after a student completed the program.
- <u>Passage Rate</u> is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- -Number who Passed First Available Exam is the number of graduates who took and passed the first available licensing exam after completing the program.
- **Salary** is as reported by the graduate or graduate's employer.
- -No Salary Information Reported is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



"STUDENT'S RIGHT TO CANCEL" - INSTITUTIONAL REFUND/DROP POLICY

This is a state mandated policy following the Bureau for Private Postsecondary Education Code of Regulation 71750. This policy applies to all students and programs.

- Any monies due the student shall be refunded within 45 days of official cancellation or withdrawal. Official cancellation or withdrawal shall occur on the earlier of the dates that:
 - a. A student is not accepted by the school. This student shall be entitled to a refund of all monies paid to the school except a non-refundable application fee.
 - b. A student (or in the case of a student under legal age, his/her parent or guardian) cancels his/her enrollment agreement and demands his/her money back in writing, through attendance of the first day of class or the seventh (7) calendar day of signing the enrollment agreement, whichever is later. In this case all monies collected by the school shall be refunded except a non-refundable application fee. This policy applies regardless of whether or not the student has actually started training.
 - c. A student who cancels his/her enrollment agreement through attendance of the first day of class or the seventh (7) calendar day of signing the enrollment agreement is entitled to a refund of all monies paid to the school less an application fee of \$100.00.
 - d. A student notifies the institution of his/her official withdrawal in writing.
 - e. A student is expelled by the institution.
 - f. For official cancellations as defined in paragraphs b, c, d, or e, the cancellation date will be determined by the postmark on written notification at the following address: *Paul Mitchell The School East Bay, 100 Crescent Drive, Suite D, Pleasant Hill, CA 94523,* or by the date said information is delivered to the school administrator/owner in person. Written cancellations need not take any particular form.
 - g. Monies paid for student kits are nonrefundable.
 - h. A student' on a leave of absence date of withdrawal determination shall be the earlier of the scheduled date of return from the leave of absence or the date the student notifies the school that the student will not be returning.
- You have the right to cancel your enrollment agreement and obtain a refund of charges paid through attendance of the first day of class or the seventh (7) calendar day of signing the enrollment agreement, whichever is later. YOU MUST CANCEL IN WRITING. Students do not have the right to cancel by telephoning the school or by not coming to class.
- Any monies due a student who unofficially withdraws from the institution shall be refunded within 45 days of a determination by the institution that the student has withdrawn without notifying the institution. Unofficial withdrawals are monitored every 30 days and a determination is made to withdraw a student who has been absent from school for 14 or more consecutive calendar days; the withdrawal date that will be used in this calculation is the student's actual last date of attendance.
- When situations of mitigating circumstances are in evidence, such as serious illness, a disabling accident, or death in the immediate family, the school may make a settlement that is reasonable and fair to both parties.
- All extra costs, such as books, equipment, graduation fees, application fee, rentals, and other such charges, are not considered in the tuition adjustment computation if the charges are itemized separately in the enrollment agreement.
- If a course and/or program is cancelled subsequent to a student's enrollment, and before instruction in the course and/or program has begun, the school shall either provide a full refund of all monies paid or provide completion of the course and/or program.



- If a course and/or program is cancelled and ceases to offer instruction after the student has enrolled and instruction has begun, the school shall either provide a full refund of all monies paid or provide completion of the course and/or program.
- A student's account may be sent to collections for nonpayment.
- If an institution closes or discontinues a program prior to the completion of the contracted services, the institution shall provide a pro-rata refund only if the Bureau determines the school made provisions for students enrolled at the time of default to complete a comparable educational program at another institution at no additional charge to the student beyond the amount of the total charges in the original enrollment agreement. If the institution does not make that provision, the institution shall provide students a full refund of all institutional charges.
- A student is entitled to a refund of moneys not paid from federal student aid program funds.

Students are responsible for the amount owed. If a student obtains a student loan, he/she is responsible for repaying the loan amount, plus interest, less the amount of any refund. The institution shall also provide a pro rata refund of nonfederal student financial aid program monies paid for institutional charges to students who have completed 60 percent or less of the period of attendance.

If you are eligible for a loan guaranteed by the federal or state government and you default on the loan, both of the following may occur:

- The federal or state government or a loan guarantee agency may take action against the student, including applying any income tax refund to which the person is entititled to reduce the balance owed on the loan.
- You may not be eligible for any other federal student financial aid at another institution or other government assistance until the loan is repaid.

An institution that participates in the federal student financial aid programs complies with this article by complying with applicable regulations of the federal student financial aid programs under Title IV of the federal Higher Education Act of 1965.

- **Step 1:** Identify all amounts paid for instruction less cost of equipment.
- **Step 2:** Subtract Application fee not to exceed \$250.00. The school only charges a student a \$25.00 application fee.
- **Step 3:** Apply a pro rata refund based on the percentage of scheduled hours completed in the program.

Below is an example of a pro rata refund for the cosmetology program:

The amount listed is the amount a school may retain based on the percentage of SCHEDULED hours completed in the program.

Tuition amount	27% of Scheduled hours completed in program	
\$15,000.00	\$4,050.00	

 $$15,000.00 \times 27\% = $4,050.00$ amount of tuition the school is entitled to retain



Below is an example of a pro rata refund for the barbering program:

The amount listed is the amount a school may retain based on the percentage of SCHEDULED hours completed in the program.

Tuition amount	27% of Scheduled hours completed in program
\$15,000.00	\$4,050.00

 $$15,000.00 \times 27\% = $4,050.00$ amount of tuition the school is entitled to retain

Below is an example of a pro rata refund for the esthetics program:

The amount listed is the amount a school may retain based on the percentage of SCHEDULED hours completed in the program.

Tuition amount	27% of Scheduled hours completed in program
\$9,000.00	\$2,430.00

 $$9,000.00 \times 27\% = $2,430.00$ amount of tuition the school is entitled to retain

Paul Mitchell The School East Bay does not have a pending petition in bankruptcy, has never filed for bankruptcy petition within the preceding five (5) years, nor operated as a debtor in possession or had a petition of bankruptcy filed against it within the preceding five (5) years that resulted in reorganization under Chapter 11 of the United States Bankruptcy Code.

You have the right to withdraw from a course of instruction at any time. If you withdraw from the course of instruction after the period allowed for cancellation of the agreement, which is until the first day of class session, or the seventh (7) calendar day after enrollment, whichever is later, the school will remit a refund less an application fee, if applicable, within 45 days following your withdrawal, you are only obligated to pay only for educational services rendered. IF THE AMOUNT YOU HAVE PAID IS MORE THAN THE AMOUNT YOU OWE FOR THE TIME YOU ATTENDED, THEN A REFUND WILL BE MADE WITHIN 45 DAYS OF WITHDRAWAL. IF THE AMOUNT YOU OWE IS MORE THAN THE AMOUNT YOU HAVE ALREADY PAID, THEN YOU WILL HAVE TO MAKE ARRANGEMENTS TO PAY IT.

REMEMBER, YOU MUST CANCEL IN WRITING. You do not have the right to cancel by telephoning the school or failing to attend classes. If you have any complaints, questions, or problems that you cannot resolve with the school, write or call the Bureau for Private Postsecondary Education 1747 N. Market Blvd., Suite 225, Sacramento, CA 95834, (916) 574-8900 or (888) 370-7589.



School Performance Fact Sheet

Calendar Years 2020 and 2021 Esthetics Program - 600 clock hours

On-Time Completion Rates (Graduation Rates) Includes data for the two calendar years prior to reporting **Number of Students** Students Number of On-**On-Time Completion Calendar Year** Who Began the **Available for Time Graduates** Rate Program Graduation 2020 0 0 0 N/A 66.67% 2021 6 6 4

Student's Initials:	Date:
Initial only after you have had	d sufficient time to read and understand the information.

Students Completing within 150% of the program published Length (Graduation Rates) Includes data for the two calendar years prior to reporting				
Calendar Year	Number of Students Hendar Year Who Began the Program Students Available for Graduation 150% Graduates Rate			
2020	0	0	0	N/A
2021	6	6	5	83.33%

Student's I	Initials	:Date:	
Initial only	after y	you have had suffi	cient time to read and understand the information.



Job Placement Rates					
	Includ	es data for the	two calendar yea	rs prior to repo	rting
Calendar Year	Number of Students Who Began the Program	Number of Graduates	Gradautes Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2020	0	0	0	0	N/A
2021	6	5	5	2	40%

You may obtain from the school a list of the employment positions determined to be in the field for which a student received education and training. To obtain this list, please ask a school representative or you can review the list in the institution's catalog. paulmitchell.edu/eastbay.

Gainfully Employed Categories (includes data for the two calendar years prior to reporting)

	Part-Time vs. Full-Time Employment				
Calendar Year	Graduates Employed in the Field 20-29 Hours Per Week	Graduates Employed in the Field at Least 30 Hours Per Week	Total Graduates Employed in the Field		
2020	0	0	N/A		
2021	0	0	2		

Singel Position vs. Concurrent Aggregated Position				
Calendar Year	Graduates Employed in the Field in a Single Position	Graduates Employed in the Field in Concurrent Aggregated Position	Total Graduates Employed in the Field	
2020	0	0	N/A	
2021	2	0	2	

Student's Initials:	Date: _	
Initial only after y	ou have had suffic	ient time to read and understand the information.



Self - Employed / Freelance Positions				
Calendar Year Graduates Employed who are Self - Employed or Working Freelance		Total Graduates Employed in the Field		
2020	0	N/A		
2021	0	2		

Institutional Employment				
Calendar Year	Graduates Employed in the Field who are employed by the Institution, an Employer Owned by the Institution, or an Employer who shares Ownership with the Institution	Total Graduates Employed in the Field		
2020	0	N/A		
2021	0	2		

Student's Initials	:Date:	
Initial only after	you have had sufficient	time to read and understand the information.

This program may result in free-lance or self-employment.

- The work available to graduates of this program is usually for freelance or self-employment
- This type of work may not be consistent.
- The period of employment can range from one day to weeks to several months.
- Hours worked in a day or week may be more or less than the traditional 8 hour work day or 40 hour work week.
- You can expect to spend unpaid time expanding your networks, advertising, promoting your services, or honing your skills.
- Once graduates begin to work freelance or are self-employed, they will be asked to provide documentation that they are employed as such so that they may be counted as placed for our job placement records.
- Students initialing this disclosure understand that either a majority or all of this school's graduates are employed in this manner and understand what comprises this work style.

Student's Initials:	Date:	
Initial only after y	ou have had sufficient time to	read and understand the information.



License Examination Passage Rates (includes data for the two calendar years prior to reporting)						
Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking Exam	Number Who Passed First Available Exam	Number Who Failed First Available Exam	Passage Rate	
2020	0	0	0	0	N/A	
2021	5	5	2	3	40%	

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from 0 graduates.

Student's Initials	s:Date: _	
Initial only after yo	u have had sufficient tir	ne to read and understand the information.



	Salary and Wage Information (includes data for the two calendar years prior to reporting) Annual salary and wages reported for graduates employed in the field.								
Calendar Year	Graduates Available for Employment	Graduates Employed in The Field	\$5,000 - \$10,000	-	\$15,001 - \$20,000	-	_	_	-
2020	0	0	0	0	0	0	0	0	0
2021	5	2	0	1	0	0	0	0	0

Salary and Wage Information <i>(includes data for the two calendar years prior to reporting)</i> Annual salary and wages reported for graduates employed in the field.										
Calendar Year	\$40,001 - \$45,000	_	_	\$60,001 - \$65,000	_	\$75,001 - \$80,000	_	_	\$95,001 - \$100,000	No Salary Information Reported
2020	0	0	0	0	0	0	0	0	0	N/A
2021	0	0	0	0	0	0	0	0	0	1

	ntiate salary disclosures is available from the school. To obtain this list, please ease e-mail the school director at donnaw@eastbay.paulmitchell.edu
Student's Initials: Initial only after you have had suf	_Date: ficient time to read and understand the information.



Cost of Educational Program

Total charges for the program for students completing on-time in 2020: \$ 00.00. Total charges may be higher for students that do not complete on time.

Total charges f	for the program for students that do not comp	dents completing on-time plete on time.	e in 2021: \$ 11,145.60. To	otal charges may be	
3	·				
Initial only after	you have had sufficient ti	me to read and understand t	he information.		
		Federal Stud	ent Loan Debt		
Calendar Year(s)	Most recent three year cohort default rate, as reported by the United States Department of Education.*	The percentage of enrolled students in 2020/21 receiving federal student loans to pay for this program.	The percentage of graduates in 2020/21 who took out federal student loans to pay for this program.	The average amount of federal student loan debt of 2020/21 graduates who took out federal student loans at this school.	
2020	11.7%	N/A	N/A	N/A	
2021	4.5%	50%	40%	\$9,882.83	
reported by th	e U.S. Department of E	ee years of when the first peducation. me to read and understand to	•	s the most recent CDR	
may have relat	ting to completion rate	u for Private Postsecondar s, placement rates, startin culated pursuant to state	g salaries, or license exa		
school may be	directed to the Bureau	garding this fact sheet that I for Private Postsecondary Igov, toll-free telephone: (y Education at: 1747 N. <i>I</i>	Market Blvd., Suite 225	
Student Name	e (Print)				
Student Signature Date					
School Official	Signature		Date		



Definitions

- <u>Number of students who began program</u> means the number of students who began the program who are scheduled to complete the program within 100% of the published program length within the reporting calendar year, and excludes all the students who cancelled during the cancellation period.
- <u>Students available for graduation</u> is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- Number of On-Time Graduates is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- <u>On-Time Completion Rate</u> is the number of on-time graduates divided by the number of students available for graduation.
- <u>150% Graduates</u> is the number of students who completed within 150% of the program length (includes on-time graduates).
- <u>150% Completion Rate</u> is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- Graduates available for employment means the number of graduates minus the number of graduates unavailable for employment.
- <u>Graduates unavailable for employment</u> means the graduate who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- — Graduates employed in the field means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.
- — <u>Placement Rate Employed in the Field</u> is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- ■-Number of Graduates taking the Exam is the number of graduates who took the first available exam in the reported calendar year.
- -First Available Exam Date is the date for the first available exam after a student completed the program.
- <u>Passage Rate</u> is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- -Number who Passed First Available Exam is the number of graduates who took and passed the first available licensing exam after completing the program.
- **Salary** is as reported by the graduate or graduate's employer.
- -No Salary Information Reported is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



"STUDENT'S RIGHT TO CANCEL" - INSTITUTIONAL REFUND/DROP POLICY

This is a state mandated policy following the Bureau for Private Postsecondary Education Code of Regulation 71750. This policy applies to all students and programs.

- Any monies due the student shall be refunded within 45 days of official cancellation or withdrawal. Official cancellation or withdrawal shall occur on the earlier of the dates that:
 - a. A student is not accepted by the school. This student shall be entitled to a refund of all monies paid to the school except a non-refundable application fee.
 - b. A student (or in the case of a student under legal age, his/her parent or guardian) cancels his/her enrollment agreement and demands his/her money back in writing, through attendance of the first day of class or the seventh (7) calendar day of signing the enrollment agreement, whichever is later. In this case all monies collected by the school shall be refunded except a non-refundable application fee. This policy applies regardless of whether or not the student has actually started training.
 - c. A student who cancels his/her enrollment agreement through attendance of the first day of class or the seventh (7) calendar day of signing the enrollment agreement is entitled to a refund of all monies paid to the school less an application fee of \$100.00.
 - d. A student notifies the institution of his/her official withdrawal in writing.
 - e. A student is expelled by the institution.
 - f. For official cancellations as defined in paragraphs b, c, d, or e, the cancellation date will be determined by the postmark on written notification at the following address: *Paul Mitchell The School East Bay, 100 Crescent Drive, Suite D, Pleasant Hill, CA 94523,* or by the date said information is delivered to the school administrator/owner in person. Written cancellations need not take any particular form.
 - g. Monies paid for student kits are nonrefundable.
 - h. A student' on a leave of absence date of withdrawal determination shall be the earlier of the scheduled date of return from the leave of absence or the date the student notifies the school that the student will not be returning.
- You have the right to cancel your enrollment agreement and obtain a refund of charges paid through attendance of the first day of class or the seventh (7) calendar day of signing the enrollment agreement, whichever is later. YOU MUST CANCEL IN WRITING. Students do not have the right to cancel by telephoning the school or by not coming to class.
- Any monies due a student who unofficially withdraws from the institution shall be refunded within 45 days of a determination by the institution that the student has withdrawn without notifying the institution. Unofficial withdrawals are monitored every 30 days and a determination is made to withdraw a student who has been absent from school for 14 or more consecutive calendar days; the withdrawal date that will be used in this calculation is the student's actual last date of attendance.
- When situations of mitigating circumstances are in evidence, such as serious illness, a disabling accident, or death in the immediate family, the school may make a settlement that is reasonable and fair to both parties.
- All extra costs, such as books, equipment, graduation fees, application fee, rentals, and other such charges, are not considered in the tuition adjustment computation if the charges are itemized separately in the enrollment agreement.
- If a course and/or program is cancelled subsequent to a student's enrollment, and before instruction in the course and/or program has begun, the school shall either provide a full refund of all monies paid or provide completion of the course and/or program.



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The amount listed is the amount a school may retain based on the percentage of SCHEDULED hours completed in the program.

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