



810 N 10th Ave | Hanford, CA 93230 | lawrenceandco.net

**SCHOOL PERFORMANCE FACT SHEET
CALENDAR YEARS 2023 & 2024**

Cosmetology 1000 Hours

On-Time Completion Rates (Graduate Rates)

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Number of On-Time Graduates	On-Time Completion Rate
2023	59	59	12	20%
2024	27	27	16	59%

Student's Initials: _____ Date: _____

Initial only after you have had sufficient time to read and understand the information.

Job Placement Rates (includes data for two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2023	59	42	42	15	36%
2024	27	20	20	9	45%

You may obtain from the institution a list of the employment positions determined to be in the field for which a student received education and training. You may obtain this information from the Financial Aid office.



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Gainfully Employed Categories (includes data for the two calendar years prior to reporting)

Part-Time vs. Full-Time Enrollment

Calendar Year	Graduate Employed in the Filed 20-29 Hours Per Week	Graduates Employed in the Field at Least 30 hours Per Week	Total Graduates Employed in the Field
2023	11	4	15
2024	4	5	9

Single Position vs. Concurrent Aggregated Position

Calendar Year	Graduates Employed in the field in a single position	Graduates Employed in the field in concurrent aggregated positions	Total Graduates Employed in the Field
2023	12	3	15
2024	4	5	9

Self-Employed/Freelance Positions

Calendar Year	Graduates employed who are Self-Employed or Working Freelance	Total Graduates Employed in the Field
2023	3	15
2024	2	7

Institutional Employment

Calendar Year	Graduates employed in the Field who are employed by the Institution, an Employer Owned by the institution, or an Employer who Shares Ownership with the Institution	Total Graduates Employed in the Field
2023	0	0
2024	0	0



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Student's Initials _____ Date: _____

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This program may result in freelance or self-employment.

- The work available to graduates of this program is usually for freelance or self-employment.
- This type of work may not be consistent.
- The period of employment can range from one day to weeks to several months.
- Hours worked in a day or week may be more or less than the traditional 8 hour work day or 40 hour work week.
- You can expect to spend unpaid time expanding your networks, advertising, promoting your services, or honing your skills.
- Once graduates begin to work freelance or are self-employed, they will be asked to provide documentation that they are employed as such so that they may be counted as placed for our job placement records.
- Students initialing this disclosure understand that either a majority or all of this school's graduates are employed in this manner and understand what comprises this work style.

Student's Initials: _____ Date: _____

Initial only after you have had sufficient time to read and understand the information.

License Examination Passage Rates (includes data for the two calendar years prior to reporting)

Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking Exam	Number Who Passed First Available Exam	Number Who Failed First Available Exam	Passage Rate
2023	42	26	20	17	77%
2024	20	13	12	1	92%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from 0 graduates.

Student's Initials _____ Date: _____

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Salary and Wage Information (includes data for the two calendar years prior to reporting)

Annual salary and wages reported for graduates employed in the field.

Calendar Year	Grads Available for Employment	Grads Employed in Field	\$5001 to \$10,000	\$10,001 to \$15,000	\$15,001 to \$20,000	\$20,001 to \$25,000	\$25,001 to \$30,000	\$30,001 to \$35,000	\$35,001 to \$40,000	Student Not Reporting Salary
2023	42	15	4	0	1	0	0	0	1	9
2024	20	9	0	0	1	1	1	0	1	5

A list of sources used to substantiate salary disclosures is available from the school.

Student's Initials: _____ Date: _____

Initial only after you have had sufficient time to read and understand the information.

Cost of Educational Program

Total charges for the program for students completing on-time in 2023: **\$15,362.38**. Additional charges may be incurred if the program is not completed on-time.

Total charges for the program for students completing on-time in 2024: **\$15,802.38**. Additional charges may be incurred if the program is not completed on-time.

Student's Initials: _____ Date: _____

Initial only after you have had sufficient time to read and understand the information.

Federal Student Loan Debt

Calendar year(s)	Most recent three year cohort default rate, as reported by the United State Department of Education. (1)	The percentage of enrolled students in 2023/2024 receiving federal student loans to pay for this program.	The percentage of graduates in 2023/2024 with federal student loans as calculated by the institution.	The average amount of federal student loan debt of 2023/2024 graduates who took out federal student loans at this institution
2023	6.5	82%	67%	\$4458
2024	0.0	58%	67%	\$4373



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(1) The percentage of students who defaulted on their federal student loans is called the Cohort Default Rate (CDR). It shows the percentage of this school's students who were more than 270 days (9 months) behind on their federal student loans within three years of when the first payment was due. This is the most recent CDR reported by the U.S. Department of Education.

Student's Initials: _____ **Date:** _____

Initial only after you have had sufficient time to read and understand the information.

This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, this fact sheet contains the information as calculates pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at 1747 N. Market Blvd, Suite 225, Sacramento, CA 95834, www.bppe.ca.gov, toll-free telephone number (888) 370-7589 or by fax (916) 263-1897.

Student Name - Print

Prospective Student's Signature

Date

School Official

Date

Definitions

- “Number of Students Who Began the Program” means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year and excludes all students who cancelled during the cancellation period.
- “Students Available for Graduation” is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- “Number of On-time Graduates” is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- “On-time Completion Rate” is the number of on-time graduates divided by the number of students available for graduation.
- “150% Graduates” is the number of students who completed the program within 150% of the program length (includes on-time graduates).
- “150% Completion Rate” is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- “Graduates Available for Employment” means the number of graduates minus the number of graduates unavailable for employment.
- “Graduates Unavailable for Employment” means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- “Graduates Employed in the Field” means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.
- “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- “Number of Graduates Taking Exam” is the number of graduates who took the first available exam in the reported calendar year.
- “First Available Exam Date” is the date for the first available exam after a student completed a program



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- “Passage Rate” is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- “Number Who Passed First Available Exam” is the number of graduates who took and passed the first available licensing exam after completing the program.
- “Salary” is as reported by graduate or graduate’s employer.
- “No Salary Information Reported” is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



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STUDENT'S RIGHT TO CANCEL - INSTITUTIONS REFUND/WITHDRAWAL POLICY:

This is a state mandated policy following the Bureau for Private Postsecondary Education Code of Regulation 71750. This policy applies to all students and programs. The following policy will apply to all terminations for any reason, by either party, including but not limited to student decision, course or program cancellation, or school closure.

Any monies due the applicant or students shall be refunded within 45 days of official cancellation or withdrawal. Official cancellation or withdrawal shall occur on the earlier of the dates that:

1. An applicant is not accepted by the school. The applicant shall be entitled to a refund of all monies paid, except a non-refundable application fee.
2. A student (or in the case of an underage student, his/her legal guardian) cancels his/her enrollment in writing within seven (7) business days of signing the enrollment agreement. In this case all monies collected by the school shall be refunded, except a non-refundable application fee, regardless of whether or not the student has actually started classes.
3. A student cancels his/her enrollment after seventh (7) business days of signing the contract but prior to starting classes. In these cases, he/she shall be entitled to a refund of all monies paid to the school less the application fee in the amount of \$100.
4. A student notifies the institution of his/her withdrawal.

Notice of cancellations MUST be in writing by: _____

5. A student on an approved leave of absence notifies the school that he/she will not be returning. The date of withdrawal shall be the earlier of the scheduled date of return from the leave of absence or the date the student notifies the school that the student will not be returning.
 6. A student is expelled by the school. (Unofficial withdrawals will be determined by the institution by monitoring attendance at least every 30 days)
 7. Monies paid for student kit is refundable. Returnable equipment must be returned in good condition, within 20 days of withdrawal and be approved by the school.
 8. In type 2, 3, 4 or 5, official cancellations or withdrawals, the cancellation date will be determined by the postmark on the written notification at the following address: Lawrence and Company College Of Cosmetology, 810 N. 10th Ave. Hanford, CA 93230, or by the date said notification is delivered to a school administrator or owner in person.
- You have the right to cancel your enrollment agreement for a program of instruction, without any penalty or obligations, through attendance at the first-class session or the seventh (7) calendar day after signing the enrollment agreement, whichever is later. After the end of the cancellation period, you also have the right to stop school at any time; and you have the right to receive a pro rata refund if you have completed 60 percent or less of the scheduled days in the current payment period in your program through the last day of attendance.
 - The written notice of cancellation need not take any particular form and, however expressed, it is effective if it shows that the student no longer wishes to be bound by the Enrollment Agreement.
 - Any monies due a student who withdraws shall be refunded within 45 days of a determination that a student has withdrawn, whether officially or unofficially. A determination is made to withdraw a

student who has been absent from school for 14 or more consecutive calendar days, without notification. All refunds will be calculated based on the students last date of attendance.

- If permanently closed or no longer offering instruction after a student has enrolled, the school will provide a pro rata refund of tuition to the student.
- A student's account may be sent to collections for nonpayment.
- If the course and/or program is canceled subsequent to a student's enrollment, and before instruction in the course and/or program has begun, the school shall either provide a full refund of all monies paid or provide completion of the course and/or program.
- If the school closes and/or cancels a program and ceases to offer instruction after students have enrolled and instruction has begun, the school shall provide a pro rata refund only if the Bureau determines the school made provisions for students enrolled at the time of default to complete a comparable educational program at another institution at no additional charge to the student beyond the amount of the total charges in the original enrollment agreement. If the school does not make that provision, the school shall provide a full refund of all monies paid.
- A student is entitled to a refund of monies not paid from federal student aid program funds.
- For students who enroll and begin classes but withdraw prior to course completion (after seven (7) business days of signing the contract), all refunds are based on scheduled hours/days of attendance.



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**SCHOOL PERFORMANCE FACT SHEET
CALENDAR YEARS 2023 & 2024**

Manicuring 400 Hours

On-Time Completion Rates (Graduate Rates)

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Number of On-Time Graduates	On-Time Completion Rate
2023	25	25	6	24%
2024	15	15	9	60%

Student's Initials: _____ Date: _____

Initial only after you have had sufficient time to read and understand the information.

Job Placement Rates (includes data for two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate Employed in the Field ⁵
2023	25	24	24	10	42%
2024	15	10	10	5	50%

You may obtain from the institution a list of the employment positions determined to be in the field for which a student received education and training. You may obtain this information from the Financial Aid office.

Gainfully Employed Categories (includes data for the two calendar years prior to reporting)

Part-Time vs. Full-Time Enrollment

Calendar Year	Graduate Employed in the Filed 20-29 Hours Per Week	Graduates Employed in the Field at Least 30 hours Per Week	Total Graduates Employed in the Field
2023	2	8	10
2024	4	1	5

Single Position vs. Concurrent Aggregated Position

Calendar Year	Graduates Employed in the field in a single position	Graduates Employed in the field in concurrent aggregated positions	Total Graduates Employed in the Field
2023	8	2	10
2024	2	3	5

Self-Employed/Freelance Positions

Calendar Year	Graduates employed who are Self-Employed or Working Freelance	Total Graduates Employed in the Field
2023	7	10
2024	4	1

Institutional Employment

Calendar Year	Graduates employed who are Employed by the Institution, an Employer Owned by the institution, or an Employer who Shares Ownership with the Institution	Total Graduates Employed in the Field
2023	0	0
2024	0	0

Student's Initials _____ Date: _____

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This program may result in freelance or self-employment.

- The work available to graduates of this program is usually for freelance or self-employment.
- This type of work may not be consistent.
- The period of employment can range from one day to weeks to several months.
- Hours worked in a day or week may be more or less than the traditional 8 hour work day or 40 hour work week.
- You can expect to spend unpaid time expanding your networks, advertising, promoting your services, or honing your skills.
- Once graduates begin to work freelance or are self-employed, they will be asked to provide documentation that they are employed as such so that they may be counted as placed for our job placement records.
- Students initialing this disclosure understand that either a majority or all of this school's graduates are employed in this manner and understand what comprises this work style.

Student's Initials: _____ Date: _____

Initial only after you have had sufficient time to read and understand the information.

License Examination Passage Rates (includes data for the two calendar years prior to reporting)

Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking Exam	Number Who Passed First Available Exam	Number Who Failed First Available Exam	Passage Rate
2023	25	16	14	2	88%
2024	10	6	5	1	83%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from 0 graduates.

Student's Initials _____ Date: _____

Initial only after you have had sufficient time to read and understand the information

Salary and Wage Information (includes data for the two calendar years prior to reporting)

Calendar Year	Grads Available for Employment (1)	Grads Employed in Field (2)	\$5001 to \$10,000	\$10,001 to \$15,000	\$15,001 to \$20,000	\$20,001 to \$25,000	\$25,001 to \$30,000	\$30,001 to \$35,000	\$35,001 to \$40,000	Student Not Reporting Salary
2024	25	10	0	0	0	0	0	0	0	10
2023	10	5	0	0	0	0	0	0	0	5

A list of sources used to substantiate salary disclosures is available from the school.



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Student's Initials: _____ Date: _____

Initial only after you have had sufficient time to read and understand the information.

Cost of Educational Program

Total charges for the program for students completing on-time in 2023: **\$3744.96** . Additional charges may be incurred if the program is not completed on-time.

Total charges for the program for students completing on-time in 2024: **\$3744.96** . Additional charges may be incurred if the program is not completed on-time.

Student's Initials: _____ Date: _____

Initial only after you have had sufficient time to read and understand the information.

Federal Student Loan Debt

Calendar year(s)	Most recent three year cohort default rate, as reported by the United State Department of Education. (1)	The percentage of enrolled students in 2023/203 receiving federal student loans to pay for this program.	The percentage of graduates in 2023/2024 with federal student loans as calculated by the institution.
2023	n/a	n/a	n/a
2024	n/a	n/a	n/a

(1) The percentage of students who defaulted on their federal student loans is called the Cohort Default Rate (CDR). It shows the percentage of this school's students who were more than 270 days (9 months) behind on their federal student loans within three years of when the first payment was due. This is the most recent CDR reported by the U.S. Department of Education.

*Manicuring program does not qualify for Federal Student Loans.

Student's Initials: _____ Date: _____

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This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.



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Student Name - Print

Prospective Student's Signature

Date

School Official

Date



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Definitions

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- “Graduates Available for Employment” means the number of graduates minus the number of graduates unavailable for employment.
- “Graduates Unavailable for Employment” means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- “Graduates Employed in the Field” means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.
- “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- “Number of Graduates Taking Exam” is the number of graduates who took the first available exam in the reported calendar year.
- “First Available Exam Date” is the date for the first available exam after a student completed a program

- “Passage Rate” is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.



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- “Number Who Passed First Available Exam” is the number of graduates who took and passed the first available licensing exam after completing the program.
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Any monies due the applicant or students shall be refunded within 45 days of official cancellation or withdrawal. Official cancellation or withdrawal shall occur on the earlier of the dates that:

1. An applicant is not accepted by the school. The applicant shall be entitled to a refund of all monies paid, except a non-refundable application fee.
2. A student (or in the case of an underage student, his/her legal guardian) cancels his/her enrollment in writing within seven (7) business days of signing the enrollment agreement. In this case all monies collected by the school shall be refunded, except a non-refundable application fee, regardless of whether or not the student has actually started classes.
3. A student cancels his/her enrollment after seventh (7) business days of signing the contract but prior to starting classes. In these cases, he/she shall be entitled to a refund of all monies paid to the school less the application fee in the amount of \$100.
4. A student notifies the institution of his/her withdrawal.

Notice of cancellations MUST be in writing by: _____

5. A student on an approved leave of absence notifies the school that he/she will not be returning. The date of withdrawal shall be the earlier of the scheduled date of return from the leave of absence or the date the student notifies the school that the student will not be returning.
 6. A student is expelled by the school. (Unofficial withdrawals will be determined by the institution by monitoring attendance at least every 30 days)
 7. Monies paid for student kit is refundable. Returnable equipment must be returned in good condition, within 20 days of withdrawal and be approved by the school.
 8. In type 2, 3, 4 or 5, official cancellations or withdrawals, the cancellation date will be determined by the postmark on the written notification at the following address: Lawrence and Company College Of Cosmetology, 810 N. 10th Ave. Hanford, CA 93230, or by the date said notification is delivered to a school administrator or owner in person.
- You have the right to cancel your enrollment agreement for a program of instruction, without any penalty or obligations, through attendance at the first-class session or the seventh (7) calendar day after signing the enrollment agreement, whichever is later. After the end of the cancellation period, you also have the right to stop school at any time; and you have the right to receive a pro rata refund if you have completed 60 percent or less of the scheduled days in the current payment period in your program through the last day of attendance.
 - The written notice of cancellation need not take any particular form and, however expressed, it is effective if it shows that the student no longer wishes to be bound by the Enrollment Agreement.

- Any monies due a student who withdraws shall be refunded within 45 days of a determination that a student has withdrawn, whether officially or unofficially. A determination is made to withdraw a student who has been absent from school for 14 or more consecutive calendar days, without notification. All refunds will be calculated based on the students last date of attendance.
- If permanently closed or no longer offering instruction after a student has enrolled, the school will provide a pro rata refund of tuition to the student.
- A students account may be sent to collections for nonpayment.
- If the course and/or program is canceled subsequent to a student's enrollment, and before instruction in the course and/or program has begun, the school shall either provide a full refund or all monies paid or provide completion of the course and/or program.
- If the school closes and/or cancels a program and ceases to offer instruction after students have enrolled and instruction has begun, the school shall provide a pro rata refund only if the Bureau determines the school made provisions for students enrolled at the time of default to complete a comparable educational program at another institution at no additional charge to the student beyond the amount of the total charges in the original enrollment agreement. If the school does not make that provision, the school shall provide a full refund of all monies paid.
- A student is entitled to a refund of monies not paid from federal student aid program funds.
- For students who enroll and begin classes but withdraw prior to course completion (after seven (7) business days of signing the contract), all refunds are based on scheduled hours/days of attendance.